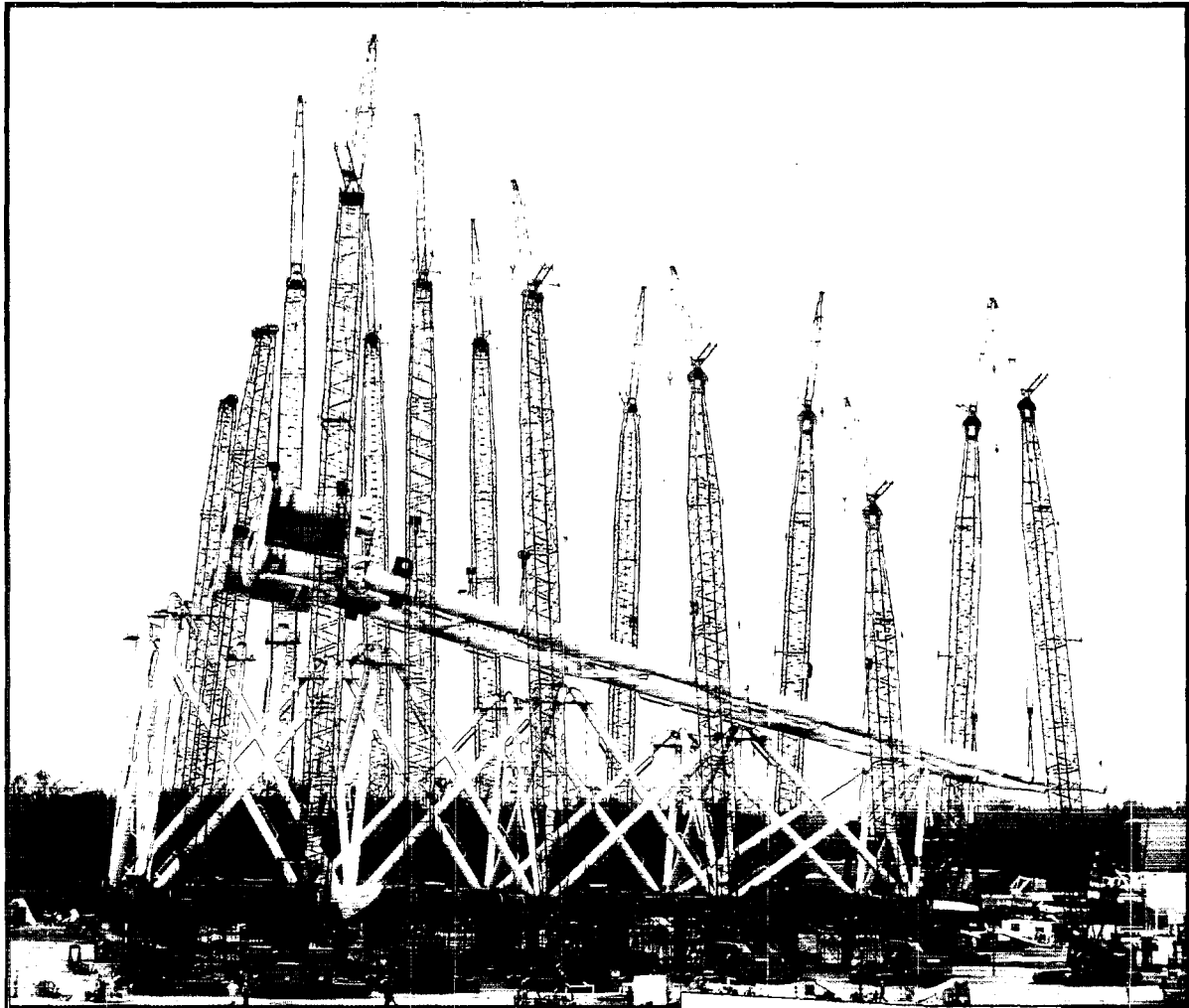


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GULF ISLAND FABRICATION, INC.



2002  
ANNUAL REPORT

## DIRECTORS AND MANAGEMENT



**Directors:** Standing from left to right; Mr. Hugh J. Kelly, Mr. John P. "Jack" Laborde, Mr. Huey J. Wilson, Mr. Kerry J. Chauvin, Chairman of the Board, Mr. Alden J. "Doc" Laborde, Mr. Gregory J. Cotter, and Mr. Thomas E. Fairley.



**Management:** Seated from left to right; Mr. William J. "Bill" Fromenthal, President of Dolphin Services, Inc., Mr. Kerry J. Chauvin, Chairman of the Board, President, and C.E.O., and Mr. Joseph P. Gallagher, III, Vice President Finance, C.F.O., and Treasurer. Standing from left to right; Mr. Murphy A. Bourke, Executive Vice President Marketing, Mr. Stephen E. Becnel, President of Southport, L.L.C., Mr. Kirk J. Meche, Executive Vice President Operations, President of Gulf Island, L.L.C., and Mr. Robin A. Seibert, Controller, C.A.O., and Secretary.

*Cover: Lifting a section onto a 285 foot four legged jacket.*

## Corporate Profile

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- A leading fabricator of offshore drilling and production platforms and other specialized structures such as: jackets and deck sections of fixed production platforms, hull and/or deck sections of floating production platforms (TLPs, SPARs, FPSOs), and piles, wellhead protectors, subsea templates, and various production, compressor, and utility modules.
- Capable of fabricating conventional jackets for water depths of up to 800 feet.
- Fabricator of living quarters for offshore platforms.
- Owner of a controlling interest in a limited liability company organized for the purpose of designing and marketing a MinDOC (Minimum Deepwater Operating Concept), a floating platform for deepwater drilling and production.
- Can provide construction cost financing or leasing of deepwater structures, and would consider providing turnkey operation of deepwater structures.
- Provider of maintenance and inter-connect piping services on offshore platforms.
- Provider of inshore construction barges.
- Vessel shop to fabricate pressure vessels and large and small packaged skid units.
- Operates a commercial steel sales division.
- Fabricator of ABS-classed hull sections.
- Demand for the Company's products and services:  
Gulf of Mexico, North Africa, West Africa,  
Latin America, the Middle East, and Canada.
- All four fabrication yards are located on the Houma Navigation Canal in southern Louisiana, approximately 30 miles from the Gulf of Mexico.
- Combined 620 acre facilities consist of approximately:  
266,000 square feet of covered fabrication area,  
28,000 square feet of maintenance and warehousing area,  
8,000 square feet of training and medical facilities,  
37,000 square feet of administrative office facilities, and  
12,060 linear feet of water frontage on the Houma Navigation Canal, of which 4,890 feet is steel bulkhead.
- Bertsch Model 38, Model 34 and Model 20 plate bending rolls have the capacity to roll and weld steel plate into tubular pipe sections of approximately 50,000 tons per year.
- Two fabrication subsidiaries certified as ISO 9002 fabricators and one subsidiary certified as an ISO 9001 fabricator.
- Currently employs approximately 975 men and women.
- Facilities, equipment and expertise have positioned the Company to provide quality products and services to its present and future customers.
- Common stock trades on The Nasdaq National Market under the symbol "GIFI".

## SELECTED OPERATING AND FINANCIAL HIGHLIGHTS

	For the Year Ended December 31,		
	2002	2001	2000
	(In thousands, except per share data)		
<b>Operating data:</b>			
Revenue .....	\$142,919	\$113,697	\$112,090
Gross profit .....	19,276	15,367	10,442
Gross profit margin .....	13.5%	13.5%	9.4%
Income before income taxes .....	15,669	11,251	6,693
Net income before cumulative effect of change in accounting principle	10,337	7,261	4,186
Net income .....	5,572	7,261	4,186
Direct labor hours worked .....	1,856	1,659	1,652
<b>Backlog:</b>			
Direct labor hours .....	1,253	838	437
Dollars .....	92,509	54,400	26,600
<b>Earnings per share data:</b>			
Net income before cumulative effect of change in accounting principle	0.88	0.62	0.36
Basic earnings per share .....	0.47	0.62	0.36
Net income before cumulative effect of change in accounting principle	0.87	0.62	0.36
Diluted earnings per share .....	0.47	0.62	0.36
Weighted-average shares outstanding .....	11,731	11,704	11,666
Adjusted weighted-average shares outstanding .....	11,817	11,789	11,756
<b>Balance sheet data:</b>			
Working capital .....	52,327	46,601	37,175
Property, plant and equipment, net .....	47,471	41,666	42,662
Total assets .....	113,148	102,538	96,062
Debt, including current maturities .....	0	0	0
Shareholders' equity .....	94,976	88,905	81,266
Capital expenditures, net .....	10,470	5,537	3,452



To our shareholders:

Despite the challenges that faced our industry in 2002, our Company produced its second consecutive year of increased revenue and earnings before the cumulative effect of a change in accounting principle. Although, the operational performance increases were attributed to many factors; our Company's financial strength and stability, productivity of our labor force and experienced management team are the key factors in our Company's consistent profitability. As the company entered 2002, there were serious concerns about the economy and the effects of the terrorist attacks of the previous year. In spite of these unknowns, the Company aggressively pursued additional work in the international and deepwater areas to secure a substantial backlog of work. At the same time, the industry experienced improved commodity pricing for oil and natural gas which resulted in an improvement in market conditions in the fabrication sector.

A closer look at the Company's financial and operational performance reveals many significant accomplishments. Revenue increased by 25.7% to \$142.9 million, operating income increased by 37.6% to \$15.0 million, and earnings before the cumulative effect of change in accounting principle increased by 42.4% to \$10.3 million. To complement the financial accomplishments of 2002, our Company was able to increase revenue backlog by 70% to \$92.5 million at year end.

Continuously investing in our facilities and personnel are important for the future growth of our Company. In 2002, our Company invested an additional \$10.5 million to expand its production capacity and for equipment to increase the productivity of its labor force. The majority of the capital expenditures were for a very large fabrication shop and for four hydraulic modular transporters. The fabrication shop will be 87,500 square feet under roof which will minimize the effects of inclement weather and shorter daylight hours during the winter months. This facility should be finished in the second quarter of 2003 and should have a significant impact on the ability to increase productive man-hours. Because of the requirements of the larger deepwater projects, the transporters will provide easier movement of heavier loads around the facility.

Active recruiting and training during 2002 resulted in an increase of employment by 30% to 930 employees. This increase in employment levels, accompanied by increased production levels, resulted in 1.9 million man-hours worked during 2002. With the backlog at a relatively high level, the Company is seeking to hire an additional 200 employees during 2003. Although, newly hired personnel are not initially as productive as our more experienced workers, the Company invests considerable time and monies into training the newly hired employees in order to enhance their productivity as quickly as possible. Even with the increased employment and productivity levels, the company has maintained the best safety record since its inception in 1985.

Projects during 2002 focused on deepwater and international areas. Half of the Company's revenue was generated by deepwater (19.5%) and international (31.4%) projects. While maintaining its market share in the shallow water areas of the Gulf of Mexico, the Company worked on several modules for a deepwater floating production, storage and offloading facilities (FPSO's) for West

Africa, a substantial structure for offshore Nova Scotia, and two SPAR topsides for the deepwater Gulf of Mexico. The Company continues to be a major participant in all water depths and in the latest industry technology.

## **MARKET CONDITIONS**

The weakness in the U.S. economy and the threat of war have caused uncertainty for the future of our business. On the other hand, the high commodity prices for oil and natural gas could help in bringing future projects to the market. Although drilling activity in the Gulf of Mexico is currently down, our customers have recently been focusing on the development of past drilling successes, which has helped the Company secure a substantial backlog.

As the industry moved to the EPIC (engineer, procure, install and commission), or turnkey projects, the Company was patient to participate only as a subcontractor to the very large engineering construction companies. Although this strategy has been criticized for not being more aggressive, the Company has witnessed many of these more aggressive contractors facing serious financial difficulty. Our Company has been able to secure more work by not taking undue risks and maintaining a debt free, financially sound position.

With some of our competitors experiencing financial difficulty from over-expansion and assuming too great a risk, the Company will benefit by continuing to focus on the more profitable work in the deepwater and international areas, while maintaining its market presence in the shallow water projects.

The Company has had success in the market in spite of the tariff imposed by the President on imported steel. This tariff placed the Company in an unfair position when competing in the international market. The productivity and work ethic of our employees overcame this huge obstacle. A decline in the dollar in relation to foreign currency could help our company be more competitive in exporting our products to other areas of the world.

## **SARBANES-OXLEY ACT OF 2002**

The Sarbanes-Oxley Act of 2002 has created increased awareness of corporate governance and ethics in all public companies. Our Company has and will continue to comply with all ethical rules of business. Since its inception, our Company has been very diligent in maintaining a conservative, ethical business approach. The accounting methods used by our Company are conservative and there has never been any off balance sheet activity or restating of financial results. The members of the Board of Directors are all outside directors, except for myself, and all are committed to ensuring the ethical practices required to maximize shareholder value and maintain financial stability. Likewise, all management levels in the Company are committed to ethical, sound operational and financial practices.

## **COMPANY FOCUS AND DIRECTION**

Focusing on the business philosophy that has made the Company successful will continue into the future. Maintaining a strong financial position in a deep cyclical business is a must. Internal investment in our employees, capacity expansion and labor saving equipment is paramount. In 2002, the Company maintained SG & A costs at a remarkable 3% of revenue and will continue to keep this percentage below our peers.


Within the active international and deepwater markets, the Company will continue to seek projects that have proven to be less risky and that allow for enhanced profitability. With the risk of war,

the Company must be cautious, but at all times, ready to take advantage of any opportunities that arise from the conflict.

As in previous years, as our customers are downsizing and consolidating, Gulf Island Fabrication will continue to be a "one-stop-shop" to provide more integrated services for our customers. The Company, with its deepwater experience and technology, will actively pursue larger and more complex projects that command higher profit margins.

The Company is entering 2003 with a very strong balance sheet and substantial resources, which give great flexibility in seeking new opportunities. With an outstanding reputation as a worldwide leader in shallow and deepwater fabrication, the management team and Board of Directors are dedicated to enhancing shareholder value and stand ready to be competitive and have a strong presence in the marine fabrication industry in 2003 and beyond.

Yours very truly,

A handwritten signature in cursive script, reading "Kerry J. Chauvin". The signature is written in black ink and is positioned to the right of the typed name.

Kerry J. Chauvin  
Chairman, President and  
Chief Executive Officer

### **Accomplishments for 2002:**

- Invested approximately \$10.5 million in capital expenditures during 2002 for facilities expansion and equipment upgrades to facilitate additional capacity and enhance labor-saving systems and equipment.
- Continued the construction of a new \$6.8 million fabrication building measuring 250 feet wide, 350 feet deep (87,500 square feet) and 100 feet high, allowing for fabrication of large deck sections that measure 100 feet wide and weigh up to 800 tons under a covered area.
- Purchased, for \$1.9 million, four hydraulic modular transporters with rubber tires (KAMAG Type 2406) that will allow fabricated deck sections that weigh as much as 800 tons to be transported around the facility. (The transporters allow easier load-out of smaller decks and provide more agility for the movement of deck sections throughout the yard than cranes).
- Increased revenue backlog 70% to \$92.5 million at the end of 2002 compared to \$54.4 million at the end of 2001.
- Increased man-hour backlog 49.5% to 1.253 million hours at December 31, 2002 compared to 838,000 hours at December 31, 2001.
- Increased labor work force 30.1% to 930 employees at the end of 2002 compared to 715 employees at the end of 2001.
- Increased man-hours worked 11.8% to 1.856 million hours during 2002 compared to 1.659 million hours during 2001.
- Continued development of the new MinDOC (Minimum Deepwater Operating Concept), a floating platform for deep water drilling and production. This proprietary concept was granted a patent by the U.S. Patent and Trademark Office.
- Remained debt free.

### **Financial Results:**

- Reported our fifteenth consecutive year of profitable operations.
- Increased working capital 12.2% to \$52.3 million.
- Increased revenue 25.7% to \$142.9 million for the year ended December 31, 2002 compared to \$113.7 million for the year ended December 31, 2001.
- Increased operating income 37.6% to \$15.0 million for the year ended December 31, 2002 compared to \$10.9 million for the year ended December 31, 2001.
- Increased income before taxes 38.9% to \$15.7 million for the year ended December 31, 2002 compared to \$11.3 million for the year ended December 31, 2001.
- Completed fifth fiscal year of industry down cycle:
  - Without incurring any long-term debt; and
  - Achieving a gross margin of 13.5%.



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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-K**

(Mark One)

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2002

or

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-22303

**Gulf Island Fabrication, Inc.**

*(Exact name of registrant as specified in its charter)*

**Louisiana**

*(State or other jurisdiction of  
incorporation or organization)*

**72-1147390**

*(I.R.S. Employer  
Identification Number)*

**583 Thompson Road**

**Houma, Louisiana**

*(Address of principal executive offices)*

**70363**

*(zip code)*

**(985) 872-2100**

*(Registrant's telephone number,  
including area code)*

Securities registered pursuant to Section 12(g) of the Act: common stock, no par value per share.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant at June 30, 2002 was approximately \$146,192,505.

The number of shares of the registrant's common stock, no par value per share, outstanding at March 3, 2003 was 11,767,430.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive Proxy Statement prepared for use in connection with the registrant's 2003 Annual Meeting of Shareholders to be held April 30, 2003 have been incorporated by reference into Part III of this Form 10-K.

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**GULF ISLAND FABRICATION, INC.  
ANNUAL REPORT ON FORM 10-K FOR  
THE FISCAL YEAR ENDED DECEMBER 31, 2002**

**TABLE OF CONTENTS**

	<u>Page</u>
<b>PART I</b>	
Items 1 and 2. Business and Properties .....	1
Item 3. Legal Proceedings .....	11
Item 4. Submission of Matters to a Vote of Security Holders .....	11
<i>Executive Officers of the Registrant</i> .....	11
<b>PART II</b>	
Item 5. Market for Registrant's Common Equity and Related Stockholder Matters .....	12
Item 6. Selected Financial Data .....	13
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations .....	16
Item 7A. Quantitative and Qualitative Disclosure About Market Risk .....	19
Item 8. Financial Statements and Supplementary Data .....	19
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure .....	19
<b>PART III</b>	
Item 10. Directors and Executive Officers of the Registrant .....	20
Item 11. Executive Compensation .....	20
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters .....	20
Item 13. Certain Relationships and Related Transactions .....	20
Item 14. Controls and Procedures .....	20
<b>PART IV</b>	
Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K .....	20
GLOSSARY OF CERTAIN TECHNICAL TERMS .....	G-1
FINANCIAL STATEMENTS .....	F-1
SIGNATURES .....	S-1
EXHIBIT INDEX .....	E-1

## PART I

### Items 1 and 2. *Business and Properties*

*Certain technical terms are defined in the "Glossary of Certain Technical Terms" beginning on page G-1.*

#### **General**

Gulf Island Fabrication, Inc. (the "Company"), together with its subsidiaries, is a leading fabricator of offshore drilling and production platforms and other specialized structures used in the development and production of offshore oil and gas reserves. Structures and equipment fabricated by the Company include jackets and deck sections of fixed production platforms; hull and/or deck sections of floating production platforms (such as tension leg platforms ("TLPs")), "SPARs and FPSOs"; piles, wellhead protectors, subsea templates and various production, compressor and utility modules; and offshore living quarters. Services provided by the Company include offshore interconnect pipe hook-up; inshore marine construction; manufacture and repair of pressure vessels; and steel warehousing and sales.

The Company was founded in 1985 by a group of investors, including Alden J. "Doc" Laborde and Huey J. Wilson, and began operations at its fabrication yard on the Houma Navigation Canal in southern Louisiana, approximately 30 miles from the Gulf of Mexico. The Company's primary facilities are located on 620 acres, of which 273 are currently developed for fabrication activities with 347 acres available for future expansion. These facilities allow the Company to build jackets for installation in water depths of up to 800 feet and deck sections for fixed or floating production platforms for use in unlimited water depths. In addition, the Company is able to build certain hull sections of floating production platforms, typically for use in water depths greater than 1,000 feet.

On January 2, 1997, Gulf Island Fabrication, Inc. acquired Dolphin Services, Inc. and two related companies (collectively, "Dolphin Services"), which perform offshore and inshore fabrication and construction services (the "Dolphin Acquisition"), and in April 1997, completed the initial public offering (the "Initial Public Offering") of its common stock, no par value per share (the "Common Stock"). Effective January 1, 1998, the Company acquired all of the outstanding shares of Southport, Inc. (reorganized effective December 31, 2002 as "Southport, L.L.C.," a Louisiana limited liability company) and its wholly owned subsidiary Southport International, Inc. (collectively "Southport"). Southport specializes in the fabrication of living quarters for offshore platforms. The purchase price was \$6.0 million cash, plus contingent payments of up to an additional \$5.0 million based on Southport's net income over a four-year period ending December 31, 2001. On October 26, 2000, the Company effectively eliminated the possibility of contingency payments by reaching an agreement with the former shareholders of Southport, Inc. to an early payout amount of approximately \$2.0 million.

In April 1998 the Company formed a limited liability company called MinDOC, L.L.C. to patent, design and market a deepwater floating, drilling, and production concept ("MinDOC"). During 2001, three of the participants terminated their respective interests in MinDOC, L.L.C. thus, effective October 1, 2001, the Company owns 60% interest in MinDOC, L.L.C. and the balance is owned by an architectural/engineering company. Prior to October 1, 2001, the Company's investment in MinDOC, L.L.C. was accounted for under the equity method of accounting for investments with its share of operating results included in other income as an expense in the statements of income. Effective October 1, 2001, the Company's investment in MinDOC, L.L.C. and resulting operations were consolidated within the consolidated financial statements of Gulf Island Fabrication, Inc.

In November 1999 the Company announced that it had formed a wholly owned subsidiary, Gulf Island MinDOC Company ("GIMCO"), to develop and market deepwater oil and gas production structures, including a MinDOC, the deepwater floating, drilling, and production concept that the Company has a proprietary interest in. When fully operational, the subsidiary will be headquartered in Houston, Texas.

Effective as of January 1, 2000, all of the operating assets, buildings and properties owned directly by the Company were placed in Gulf Island, L.L.C., a wholly owned subsidiary formed to conduct all of the fabrication

and other operations previously conducted directly by the Company. As a result, the existing Gulf Island Fabrication, Inc. now serves as a holding company and conducts all of its operations through its subsidiaries.

#### Website and Electronic Posting Disclosures

The Company's website address is [www.gulfisland.com](http://www.gulfisland.com). The Company makes available on or through its website, without charge, its annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports, and since November 15, 2002, those reports have been made available on its website on the day such material was electronically filed with the Securities and Exchange Commission ("SEC"). Our website and the information contained therein or connected thereto are not intended to be incorporated into this report on Form 10-K.

#### Description of Operations

The Company's primary activity is the fabrication of offshore drilling and production platforms, including jackets and deck sections of fixed production platforms, hull and/or deck sections of floating production platforms (such as TLPs, SPARs, and FPSOs), piles, wellhead protectors, subsea templates and various production, compressor and utility modules. The Company also has the ability to produce and repair pressure vessels used in the oil and gas industry, refurbish existing platforms and fabricate various other types of steel structures. With its acquisition of Southport, the Company has also increased its presence in the market for the fabrication of living quarters for installation on such platforms.

The Company uses the latest welding and fabrication technology available, and all of the Company's products are manufactured in accordance with industry standards and specifications, including those published by the American Petroleum Institute, the American Welding Society and the American Society of Mechanical Engineers. All of the Company's operating subsidiaries are certified as either ISO 9001 or ISO 9002 fabricators for their respective quality assurance programs. See "— Safety and Quality Assurance."

*Fabrication of Offshore Platforms.* The Company fabricates structural components of fixed platforms for use in the offshore development and production of oil and gas. A fixed platform is the traditional type of platform used for the offshore development and production of oil and gas, although in recent years there has been an increase in the use of floating production platforms as a result of increased drilling and production activities in deeper waters. Most fixed platforms built today can accommodate both drilling and production operations. These combination platforms are large and generally more costly than single-purpose structures. However, because directional drilling techniques permit a number of wells to be drilled from a single platform and because drilling and production can take place simultaneously, combination platforms are often more cost effective.

The most common type of fixed platform consists of a jacket (a tubular steel, braced structure extending from the mudline on the seabed to a point above the water surface) which is supported on tubular pilings driven deep into the seabed and supports the deck structure located above the level of storm waves. The deck structure, extending above the surface of the water and attached to the top end of the jacket, is designed to accommodate multiple functions, including drilling, production, separating, gathering, piping, compression, well support and crew quartering. Platforms can be joined by bridges to form complexes of platforms for very large developments or to improve safety by dividing functions among specialized platforms. Jacket-type platforms are generally the most viable solution for water depths of 1,000 feet or less. Although there is no height limit to the size of the jackets that can be fabricated at the Company's facilities, the dimensions of the Houma Navigation Canal prevent the transportation to the Gulf of Mexico of most jackets designed for water depths exceeding 800 feet. The Company can, however, build decks, piping and equipment modules, living quarters, piles and other components of platforms for installation in any water depth. Often, customers split projects among fabricators, contracting with different companies for the fabrication of the jacket, deck sections, living quarters and piles for the same platform. Through the construction of these components the Company participates in the construction of platforms requiring jackets and/or hulls that are larger than those the Company can transport through the Houma Navigation Canal.

Most of the steel used in the Company's operations arrives at the Company's fabrication yards as steel plate. The plate is cut and rolled into tubular sections at rolling mills in the fabrication yards. The tubular sections

(which vary in diameter, up to 12 feet) are welded together in long straight tubes to become legs or into shorter tubes to become part of the network of bracing that supports the legs. Various cuts and welds in the fabrication process are made by computer-controlled equipment that operates from data developed during the design of the structure. The Company's ability to fabricate and assemble the large tubular sections needed for jackets built for use in water depths over 300 feet distinguish the Company from all but three of its domestic competitors.

Jackets are built on skidways (which are long parallel rails along which the jacket will slide when it is transferred to a barge for towing out to sea) and are generally built in sections so that much of their fabrication is done on the ground. As each section of legs and bracing is complete, large crawler cranes pick up an entire side and "roll up" the section, which is then joined to another uprighted section. When a jacket is complete and ready for launch, it is pulled along the skidway onto a launch barge, which is gradually deballasted to compensate for the weight of the structure as more of it moves aboard the barge. Using ocean-going tugs, the barge and jacket are transported to the offshore installation site.

Decks are built either as single structures or in sections and are installed on location by marine construction contractors. The composition and quantity of petroleum in the well stream generally determine the makeup of the production deck on a processing platform. Typical deck equipment includes crude oil pumps, gas and oil separators and gas compressors. Unlike large jackets, which are transported in a horizontal position, decks are transported upright and, as a result, are not subject to the width restrictions of the Houma Navigation Canal. Therefore, the only limitation on the Company's ability to fabricate decks is the weight capacity of the barges that transport the decks from the Company's yard to the installation site. Barges currently exist that have the weight capacity and other characteristics required to transport even the largest of the decks currently installed in the Gulf of Mexico, and management believes that currently there are no decks installed in the Gulf of Mexico that could not have been constructed at the Company's facilities. While larger deck structures to be built in the future could exceed the capacities of currently existing barges, management does not believe that this will materially affect its share of the market for deck construction.

The Company can also fabricate sections of, and structures used in connection with, TLPs. TLPs consist of a deck that sits atop one or more column-shaped hulls, which are positioned on site with vertical tendons running from the hulls to the seabed. The tendons hold the hulls partially submerged and are highly tensioned using the buoyancy of the hulls. This system develops a restoring force against wave, wind and current actions in proportion to the lateral displacement of the vessel. Wells for a TLP are often pre-drilled through a subsea template. Long, flexible production risers, which carry the petroleum to the deck of the TLP, are supported in tension by mechanical tensioner machines on the platform's deck and are directly subject to wave, wind and current forces. TLPs can be used in any water depth and are generally better suited than fixed platforms for water depths greater than 1,000 feet.

The size of a TLP depends on a number of factors, including the intended scope of production of the platform, the length of the production risers connected to the platform, the size of the deck to be installed on the platform and the water depth for which the platform is designed. The Company can fabricate deck sections for use with TLPs of any size. The constraints of the Houma Navigation Canal, however, limit the Company's ability to deliver certain hulls for use with TLPs, depending on the size and weight of the hull sections. In July 1998 the Company completed the fabrication of the deck section and floating hull of a TLP designed for installation in 1,800 feet of water. In August 1999 the Company completed the construction of a similar hull that was installed in 3,200 feet of water. To the Company's knowledge, these are the first two TLPs of this size to be constructed entirely in the United States. With TLP's and other floating concepts as the alternative of choice for deepwater drilling and production platforms, and the Company's participation in this arena firmly established, the Company will participate in the continued expansion into the deepwater areas.

The Company has fabricated subsea templates for use in connection with TLPs, which are structures that are installed on the seabed before development drilling begins. As exploration and drilling move into the deepwater of the Gulf of Mexico, the Company believes that there will be increased opportunities to fabricate subsea templates, as well as decks and other structures, for use in connection with TLPs.

The Company also fabricates piles and other rolled goods, templates, bridges for connecting offshore platforms, wellhead protectors, various production, compressor and utility modules and other structures used in

offshore oil and gas production and development activities. All of the Company's products are installed by marine construction contractors.

Through Dolphin Services, the Company also provides interconnect piping services on offshore platforms, inshore steel and wood structure construction, fabrication of pressure vessels and large and small packaged skid units, and steel warehousing and sales. Interconnect piping services involve sending employee crews to offshore platforms that have been installed in the Gulf of Mexico in order to perform welding and other activities required to connect production equipment, service modules and other equipment to a platform prior to its becoming operational. Dolphin Services also contracts with oil and gas companies that have platforms and other structures located in the inland lakes and bays throughout the Southeast for various on-site construction and maintenance activities. At its existing facility located a quarter of a mile from the Company's main yard, Dolphin Services can fabricate jackets up to 100 feet tall along with decks and other steel structures. Dolphin Services has also been active in the refurbishment of existing platforms. Platform operators occasionally remove platforms previously installed in the Gulf of Mexico and return the platforms to a fabricator for refurbishment, which usually consists of general repairs, maintenance work and modification.

Through Southport, the Company fabricates living quarters, primarily for offshore platforms, ranging in size from 4 to 250 beds.

### Facilities and Equipment

*Facilities.* The Company's corporate headquarters and Gulf Island, L.L.C.'s main fabrication yard are located on the east bank of the Houma Navigation Canal at Houma, Louisiana, approximately 30 miles from the Gulf of Mexico. This facility is situated on approximately 140 acres, of which 100 acres are developed for fabrication, and includes one 20,000 square foot building that houses administrative staff, 180,000 square feet of covered fabrication area, over 17,000 square feet of warehouse storage area and 8,000 square feet of training and medical facilities. The main yard also has approximately 2,800 linear feet of water frontage, of which 1,500 feet is steel bulkhead that permits loadout of heavy structures. In December 2001 Gulf Island, L.L.C. began purchasing material for the construction of a new fabrication building scheduled to be completed in the second quarter of 2003. When completed, the new building will be 250 feet wide, 350 feet deep and 100 feet high. This will provide an additional 87,500 square feet of covered fabrication area to Gulf Island, L.L.C.'s existing facilities. The new building will allow Gulf Island, L.L.C. to fabricate large deck sections that measure 100 feet wide and weigh up to 800 tons under a totally covered fabrication area.

Gulf Island, L.L.C.'s west yard is located across the Houma Navigation Canal from the main yard on 437 acres, 130 acres of which are developed for fabrication and over 300 acres of which are unimproved land, which could be used for expansion. The west yard, which has approximately 72,000 square feet of covered fabrication area and 4,600 square feet of warehouse storage area, spans 6,750 linear feet of the Houma Navigation Canal, of which 2,350 feet is steel bulkhead.

Dolphin Services operates from a 20-acre site located approximately a quarter of a mile from Gulf Island L.L.C.'s main yard on a channel adjacent to the Houma Navigation Canal. The facility includes a 9,900 square foot building that houses administrative staff, approximately 14,000 square feet of covered fabrication area, 1,500 square feet of warehouse storage area, a 10,000 square foot blasting and coating facility and 660 linear feet of steel bulkhead. Dolphin Services also operates a commercial steel sales division and a pressure vessel shop. The steel sales division operates a three acre facility adjacent to Gulf Island, L.L.C.'s main yard with a product line that includes pressure vessel plates and other products that utilize Gulf Island, L.L.C.'s capability to process the steel by cutting, shaping, forming and painting.

The vessel shop can manufacture pressure vessels up to eleven feet in diameter and eight inches in thickness. The shop is equipped with a Cypress Circle Cutter, auto core flux and submerged arc welding equipment. The vessel shop can also accommodate the construction of a 50 ton skid unit inside the facility.

Southport operates on the east bank of the Houma Navigation Canal across Thompson Road from Gulf Island, L.L.C.'s main fabrication yard. The facility covers 23 acres and includes a two-story, 5,000 square foot administration building with an attached 5,300 square foot warehouse. Also located on the property is an

additional two-story, 2,100 square foot administration building. The property has approximately 1,850 linear feet of water frontage, of which 380 linear feet is steel bulkhead that permits docking of large ocean going vessels and the loadout of heavy loads.

The Company owns all of the foregoing properties.

*Equipment.* Gulf Island, L.L.C.'s main yard houses its Model 34 and Model 20 plate bending rolls, a Frye Wheelabrator grit blast system, a hydraulic plate shear, a hydraulic press brake and various other equipment needed to build offshore structures and fabricate steel components. Gulf Island, L.L.C.'s west yard has a Bertsch Model 38 plate bending roll, a computerized Vernon brace coping machine used for cutting steel in complex geometric sections and various other equipment used in the Company's fabrication business. Gulf Island, L.L.C. has a computerized numeric controlled plasma-arc cutting system that cuts and bevels steel up to one inch thick at a rate of two hundred inches per minute. The system can also etch into steel for piece markings and layout markings at a rate of three hundred inches per minute. Gulf Island, L.L.C. also owns 16 crawler cranes, which range in tonnage capacity from 150 to 500 tons each and service both of Gulf Island, L.L.C.'s yards. Gulf Island, L.L.C. may rent additional cranes on a monthly basis in times of very high activity levels. In 2002, Gulf Island, L.L.C. purchased four hydraulic modular transporters with rubber tires (KAMAG — Type 2406) that allow fabricated deck sections that weigh as much as 800 tons to be transported around the facility. The transporters allow easier load-out of smaller decks and they provide more agility for the movement of deck sections throughout the yard than cranes. Gulf Island, L.L.C. performs routine repairs and maintenance on all of its equipment.

Gulf Island, L.L.C.'s plate bending rolls allow it to roll and weld into tubular pipe sections approximately 50,000 tons of plate per year. By having such capacity at its fabrication facility, Gulf Island, L.L.C. is able to coordinate all aspects of platform construction, thereby reducing the risk of cost overruns, delays in project completion, and labor costs. In addition, these facilities allow Gulf Island, L.L.C. to participate as subcontractor on projects awarded to other contractors. Gulf Island, L.L.C. has a state of the art, fully enclosed, and environmentally friendly blast and coating facility that can operate 24 hours a day. The facility is automated and provides blasting and coating activities in support of the Company's fabrication projects. The design output of the facility also allows the Company to provide blast and paint services to the local shipbuilding industry. The use of this equipment provides the Company a competitive advantage by reducing labor costs and demonstrates the Company's commitment to being a good neighbor to the community and the environment.

Dolphin Services owns three spud barges and leases one for use in connection with its inshore construction activities. Each barge is equipped with a crane with a lifting capacity of 60 to 100 tons each. Dolphin Services also owns two Manitowoc 4100 cranes with lifting capacities of 200 to 230 tons each and two smaller crawler cranes with lifting capacities of 60 tons each.

### **Materials and Supplies**

The principal materials and supplies used by the Company in its fabrication business, standard steel shapes, steel plate, welding gases, fuel oil, gasoline and paint, are currently available in adequate supply from many sources. The Company does not depend upon any single supplier or source.

### **Safety and Quality Assurance**

Management is concerned with the safety and health of the Company's employees and maintains a stringent safety assurance program to reduce the possibility of costly accidents. The Company's safety department establishes guidelines to ensure compliance with all applicable state and federal safety regulations and provides training and safety education through orientations for new employees and subcontractors, daily crew safety meetings and first aid and CPR training. The Company also employs five in-house medical personnel. The Company has a comprehensive drug program and conducts periodic employee health screenings. A safety committee, whose members consist of management representatives and peer-elected field representatives, meets twice a month to discuss safety concerns and suggestions that could prevent accidents. The Company also rewards its employees with safety awards every three months. These awards are the result of observations and audits performed by the safety department and front line supervision.

The Company fabricates to the standards of the American Petroleum Institute, the American Welding Society, the American Society of Mechanical Engineers and specific customer specifications. The Company uses welding and fabrication procedures in accordance with the latest technology and industry requirements. Training programs have been instituted to upgrade skilled personnel and maintain high quality standards. In addition, the Company maintains on-site facilities for the non-destructive testing of all welds, which process is performed by an independent contractor.

Gulf Island, L.L.C. and Dolphin Services are certified as ISO 9002 fabricators. Southport is certified as an ISO 9001 fabricator. ISO 9001 and ISO 9002 are internationally recognized verification systems for quality management overseen by the International Standard Organization based in Geneva, Switzerland. The certification is based on a review of the Company's programs and procedures designed to maintain and enhance quality production and are subject to annual review and recertification.

### **Customers and Contracting**

The Company's customers are primarily major and independent oil and gas exploration and production companies. Over the past five years, sales of structures used in the Gulf of Mexico by oil and gas exploration and production companies accounted for approximately 82% of the Company's revenue. The balance of its revenue was derived from the fabrication of structures installed outside the Gulf of Mexico, including offshore West Africa and Latin America.

A large portion of the Company's revenue has historically been generated by a few customers, although not necessarily the same customers from year-to-year. For example, the Company's largest customers (those which individually accounted for more than 10% of revenue in a given year) accounted for 51% (20% Single Buoy Mooring, Inc., 19% Kerr-McGee Corporation, and 12% ExxonMobil Corporation), 21% (El Paso Corporation which includes projects for a subsidiary of the Coastal Corporation prior to its merger with El Paso Corporation), and 13% (Anadarko) of revenue for fiscal 2002, 2001, and 2000, respectively. In addition, at December 31, 2002, 90% of the Company's backlog was attributable to 12 projects involving six customers. Because the level of fabrication that the Company may provide to any particular customer depends, among other things, on the size of that customer's capital expenditure budget devoted to platform construction plans in a particular year and the Company's ability to meet the customer's delivery schedule, customers that account for a significant portion of revenue in one fiscal year may represent an immaterial portion of revenue in subsequent years.

Most of the Company's projects are awarded on a fixed-price or alliance/partnering basis, and while customers may consider other factors, including the availability, capability, reputation and safety record of a contractor, *price and the ability to meet a customer's delivery schedule are the principal factors on which the Company is awarded contracts.* The Company's contracts generally vary in length from one month to twenty-four months depending on the size and complexity of the project. Generally, the Company's contracts and projects are subject to termination at any time prior to completion, at the option of the customer. Upon termination, however, *the customer is generally required to pay the Company for work performed and materials purchased through the date of termination and, in some instances, cancellation fees.*

Under fixed-price contracts, the Company receives the price fixed in the contract, subject to adjustment only for change orders approved by the customer. As a result, the Company retains all cost savings but is also responsible for all cost overruns. Under typical alliance/partnering arrangements, the Company and the customer agree in advance to a target price that includes specified levels of labor and material costs and profit margins. If the project is completed at less cost than that targeted in the contract, the contract price is reduced by a portion of the savings. If the cost of completion is greater than that targeted in the contract, the contract price is increased, but generally to the target price plus the actual incremental cost of materials and direct labor costs. Accordingly, under alliance/partnering arrangements, the Company has some protection from cost overruns but also shares a portion of any cost savings with the customer. Under cost-plus arrangements, the Company receives a specified fee in excess of its direct labor and material cost and so is protected against cost overruns but does not benefit directly from cost savings. Because the Company generally prices materials as pass-through items on its contracts, the cost and productivity of the Company's labor force are the primary factors affecting the Company's operating costs. Consequently, it is essential that the Company control the cost and productivity of the direct



labor hours worked on the Company's projects. As an aid to achieving this control, the Company places a single project manager in charge of the production operations related to each project and gives significant discretion to the project manager, with oversight by the applicable subsidiary's President and the Company's Executive Vice President of Operations. As an incentive to control costs, the Company gives bonuses to its employees totaling 5% of the Company's income before taxes.

### Seasonality

Although high activity levels in the oil and gas industry and capacity limitations can somewhat diminish the seasonality of the Company's operations, the Company's operations have historically been subject to seasonal variations in weather conditions and daylight hours. Since most of the Company's construction activities take place outdoors, the number of direct labor hours worked generally declines during the winter months due to an increase in rainy and cold conditions and a decrease in daylight hours. In addition, the Company's customers often schedule the completion of their projects during the summer months in order to take advantage of the milder weather during such months for the installation of their platforms. As a result, a disproportionate portion of the Company's income has historically been earned during the second and third quarters of the year, and in the past the Company has occasionally incurred losses during the first and fourth quarters of the year.

The table below indicates for each quarter of the Company's last three fiscal years the percentage of the annual revenue, gross profit and net income, and the number of direct labor hours worked.

	2002				2001				2000			
	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.
Revenue . . . . .	19%	23%	28%	30%	24%	30%	27%	19%	28%	25%	25%	22%
Gross profit . . . . .	15%	18%	35%	32%	15%	37%	30%	18%	24%	23%	23%	30%
Net income . . . . .	13% <sup>(1)</sup>	17%	37%	33%	13%	40%	30%	17%	26%	25%	24%	25%
Direct labor hours (in 000's) . . . . .	369	497	519	471	411	460	445	343	434	410	408	400

(1) Net income percentage for the first quarter 2002 was computed based on net income before cumulative effect of change in accounting principle. (See Note 3 to the Notes to Consolidated Financial Statements related to the adoption of a new accounting standard).

Because of this seasonality, full year results are not likely to be a direct multiple of any particular quarter or combination of quarters. Reductions in industry activity levels may tend to increase the seasonality of the Company's operations.

### Competition

The offshore platform fabrication industry is highly competitive and influenced by events largely outside of the control of offshore platform fabrication companies. Platform fabrication companies compete intensely for available projects, which are generally awarded on a competitive bid basis with customers usually requesting bids on projects one to three months prior to commencement. The Company's marketing staff contacts oil and gas companies believed to have fabrication projects scheduled to allow the Company an opportunity to bid for the projects. Although price and the contractor's ability to meet a customer's delivery schedule are the principal factors in determining which qualified fabricator is awarded a contract for a project, customers also consider, among other things, the availability of technically capable personnel and facility space, a fabricator's efficiency, condition of equipment, reputation, safety record and customer relations.

The Company currently has three primary competitors, Technip-Coflexip (specifically its subsidiaries CSO Aker Marine Contractors, Inc. and Gulf Marine Fabricators, Inc.), J. Ray McDermott, S.A., and Kiewit Offshore Services, for the fabrication of platform jackets to be installed in the Gulf of Mexico in water depths greater than 300 feet. In addition to these three companies, the Company primarily competes with five other fabricators for platform jackets for intermediate water depths from 150 feet to 300 feet. A number of other companies compete for projects designed for shallower waters as well as for the projects typically performed by Southport. Certain of the Company's competitors have greater financial and other resources than the Company.

Management believes that, while new competitors can enter the market for smaller structures relatively easily, it is more difficult to enter the market for jackets designed for use in water depths greater than 300 feet. This difficulty results from the substantial investment required to establish an adequate facility, the difficulty of locating a facility adjacent to an adequate waterway due to environmental and wetland regulations, and the limited availability of experienced supervisory and management personnel.

Management believes that the Company's competitive pricing, expertise in fabricating offshore structures and the certification of its facilities as ISO 9001 and ISO 9002 fabricators will enable it to continue to compete effectively for projects destined for international waters. The Company recognizes, however, that foreign governments often use subsidies and incentives to create jobs where oil and gas production is being developed. In addition, the increased transportation costs that are incurred when exporting structures from the U.S. to foreign locations may hinder the Company's ability to successfully bid for projects against foreign competitors. Because of subsidies, import duties and fees, taxes on foreign operators, lower wage rates in foreign countries, fluctuations in the value of the U.S. dollar, the possible imposition of tariffs on raw materials imported into the United States and other factors, the Company may not be able to remain competitive with foreign contractors for projects designed for use in international waters as well as those designed for use in the Gulf of Mexico.

### **Backlog**

As of December 31, 2002, the Company's revenue backlog was \$92.5 million; \$91.7 million of which management expects to be performed during 2003, and its man-hour backlog was 1.253 million hours remaining to work. Of the \$92.5 million revenue backlog at December 31, 2002, approximately 90% of the Company's backlog was attributable to six customers.

The Company's backlog is based on management's estimate of the direct labor hours required to complete, and the remaining revenue to be recognized with respect to, those projects as to which a customer has authorized the Company to begin work or purchase materials pursuant to written contracts, letters of intent or other forms of authorization received by our Company. Often, however, management's estimates are based on incomplete engineering and design specifications. As engineering and design plans are finalized or changes to existing plans are made, management's estimate of the direct labor hours required to complete and price at completion for such projects is likely to change. In addition, all projects currently included in the Company's backlog are subject to termination at the option of the customer, although the customer in that case is generally required to pay the Company for work performed and materials purchased through the date of termination and, in some instances, pay the Company cancellation fees.

### **Government and Environmental Regulation**

Many aspects of the Company's operations and properties are materially affected by federal, state and local regulation, as well as certain international conventions and private industry organizations. The exploration and development of oil and gas properties located on the outer continental shelf of the United States is regulated primarily by the Bureau of Minerals Management Service of the United States Department of the Interior ("MMS"). The MMS has promulgated federal regulations under the Outer Continental Shelf Lands Act requiring the construction of offshore platforms located on the outer continental shelf to meet stringent engineering and construction specifications. Violations of these regulations and related laws can result in substantial civil and criminal penalties as well as injunctions curtailing operations. The Company believes that its operations are in compliance with these and all other regulations affecting the fabrication of platforms for delivery to the outer continental shelf of the United States. In addition, the Company depends on the demand for its services from the oil and gas industry and, therefore, can be affected by changes in taxes, price controls and other laws and regulations relating to the oil and gas industry. Offshore construction and drilling in certain areas has also been opposed by environmental groups and, in certain areas, has been restricted. To the extent laws are enacted or other governmental actions are taken that prohibit or restrict offshore construction and drilling or impose environmental protection requirements that result in increased costs to the oil and gas industry in general and the offshore construction industry in particular, the business and prospects of the Company could be adversely affected, although such restrictions in the areas of the Gulf of Mexico where the Company's products are used

have not been substantial. The Company cannot determine to what extent future operations and earnings of the Company may be affected by new legislation, new regulations or changes in existing regulations.

The Houma Navigation Canal provides the only means of access for the Company's products from the Company's facilities to open waters. The Houma Navigation Canal is considered to be a navigable waterway of the United States and, as such, is protected by federal law from unauthorized obstructions that would hinder water-borne traffic. Federal law also authorizes federal maintenance of the canal by the United States Corps of Engineers. The canal requires bi-annual dredging to maintain its water depth and, while federal funding for this dredging has been provided for over 30 years, there is no assurance that Congressional appropriations sufficient for adequate dredging and other maintenance of the canal will be continued indefinitely. If sufficient funding were not appropriated for that purpose, the Houma Navigation Canal could become impassable by barges required to transport many of the Company's products and could result in material and adverse affects on the Company's operations and financial position.

The Company's operations and properties are subject to a wide variety of increasingly complex and stringent foreign, federal, state and local environmental laws and regulations, including those governing discharges into the air and water, the handling and disposal of solid and hazardous wastes, the remediation of soil and groundwater contaminated by hazardous substances and the health and safety of employees. These laws may provide for "strict liability" for damages to natural resources and threats to public health and safety, rendering a party liable for the environmental damage without regard to negligence or fault on the part of such party. Sanctions for noncompliance may include revocation of permits, corrective action orders, administrative or civil penalties and criminal prosecution. Certain environmental laws provide for strict, joint and several liability for remediation of spills and other releases of hazardous substances, as well as damage to natural resources. In addition, the Company may be subject to claims alleging personal injury or property damage as a result of alleged exposure to hazardous substances. Such laws and regulations may also expose the Company to liability for the conduct of or conditions caused by others, or for acts of the Company that were in compliance with all applicable laws at the time such acts were performed.

The Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended, and similar laws provide for responses to and liability for releases of hazardous substances into the environment. Additionally, the Clean Air Act, the Clean Water Act, the Resource Conservation and Recovery Act, the Safe Drinking Water Act, the Emergency Planning and Community Right to Know Act, each as amended, and similar foreign, state or local counterparts to these federal laws, regulate air emissions, water discharges, hazardous substances and wastes, and require public disclosure related to the use of various hazardous substances. Compliance with such environmental laws and regulations may require the acquisition of permits or other authorizations for certain activities and compliance with various standards or procedural requirements. The Company believes that its facilities are in substantial compliance with current regulatory standards.

The Company's operations are also governed by laws and regulations relating to workplace safety and worker health, primarily the Occupational Safety and Health Act and regulations promulgated thereunder. In addition, various other governmental and quasi-governmental agencies require the Company to obtain certain permits, licenses and certificates with respect to its operations. The kinds of permits, licenses and certificates required in the Company's operations depend upon a number of factors. The Company believes that it has all material permits, licenses and certificates necessary for the conduct of its existing business.

The Company's compliance with these laws and regulations has entailed certain additional expenses and changes in operating procedures, which during the last several years have resulted in approximately \$150,000 to \$200,000 of expenditures per year. The Company believes that compliance with these laws and regulations will not have a material adverse effect on the Company's business or financial condition for the foreseeable future. However, future events, such as changes in existing laws and regulations or their interpretation, more vigorous enforcement policies of regulatory agencies, or stricter or different interpretations of existing laws and regulations, may require additional expenditures by the Company, which expenditures may be material.

Certain activities engaged in by employees of the Company, including interconnect piping and other service activities conducted on offshore platforms and activities performed on the spud barges owned by the Company, are covered by the provisions of the Jones Act, the Death on the High Seas Act and general maritime law, which

laws operate to make the liability limits established under state workers' compensation laws inapplicable to these employees and, instead, permit them or their representatives to pursue actions against the Company for damages or job related injuries, with generally no limitations on the Company's potential liability. The Company's ownership and operation of vessels can give rise to large and varied liability risks, such as risks of collisions with other vessels or structures, sinkings, fires and other marine casualties, which can result in significant claims for damages against both the Company and third parties for, among other things, personal injury, death, property damage, pollution and loss of business.

In addition to government regulation, various private industry organizations, such as the American Petroleum Institute, the American Society of Mechanical Engineers and the American Welding Society, promulgate technical standards that must be adhered to in the fabrication process.

### Insurance

The Company maintains insurance against property damage caused by fire, flood, explosion and similar catastrophic events that may result in physical damage or destruction to the Company's facilities. All policies are subject to deductibles and other coverage limitations. The Company also maintains a builder's risk policy for its construction projects and general liability insurance. The Company and its subsidiary, Gulf Island, L.L.C., are self-insured for workers' compensation liability except for losses in excess of \$300,000 per occurrence for Louisiana workers' compensation and for U.S. longshoreman and harbor workers' coverage. Dolphin Services and Southport are conventionally insured for workers' compensation liability with deductibles of \$100,000 and \$25,000, respectively. The Company also maintains maritime employer's liability insurance. Although management believes that the Company's insurance is adequate, there can be no assurance that the Company will be able to maintain adequate insurance at rates which management considers commercially reasonable, nor can there be any assurance that such coverage will be adequate to cover all claims that may arise.

### Employees

The Company's workforce varies based on the level of ongoing fabrication activity at any particular time. During 2002, the number of Company employees ranged from approximately 690 to 930. As of March 3, 2003, the Company had approximately 975 employees. Although the seasonality of the Company's operations may cause a decline in Company output during the winter months, the Company generally does not lay off employees during those months but reduces the number of hours worked per day by many employees to coincide with the reduction in daylight hours during that period. None of the Company's employees are employed pursuant to a collective bargaining agreement, and the Company believes that its relationship with its employees is good.

The Company's ability to remain productive and profitable depends substantially on its ability to attract and retain skilled construction workers, primarily welders, fitters and equipment operators. In addition, the Company's ability to expand its operations depends not only upon customer demand but also on the Company's ability to increase its labor force. The demand for such workers is high and the supply is extremely limited, especially during periods of high activity in the oil and gas industry. While the Company believes its relationship with its skilled labor force is good, a significant increase in the wages paid by competing employers could result in a reduction in the Company's skilled labor force, increases in the wage rates paid by the Company, or both. If either of these occurred, in the near-term, the profits expected by the Company from work in progress could be reduced or eliminated and, in the long-term, to the extent such wage increases could not be passed on to the Company's customers, the production capacity of the Company could be diminished and the growth potential of the Company could be impaired.

As part of an effort to maintain its workforce, the Company has instituted and enhanced several incentive programs and expanded its training facility for its current employees. The Company has facilities to train its employees on productivity and safety matters. The Company is committed to training its employees and offers advancement through in-house and outsourced training programs for skilled craft, supervisory and management personnel.

### Cautionary Statement Concerning Forward-Looking Information

Certain statements included in this report and in oral statements made from time to time by management of the Company that are not statements of historical fact are forward-looking statements. In this report, forward-looking statements are included primarily in the sections entitled "Business and Properties," "Legal Proceedings," and "Management's Discussion and Analysis of Financial Condition and Results of Operations." The words "expect," "believe," "anticipate," "project," "plan," "estimate," "predict" and similar expressions often identify forward-looking statements. All such statements are subject to factors that could cause actual results and outcomes to differ materially from the results and outcomes predicted in the statements and investors are cautioned not to place undue reliance upon them. These factors include, among others, the timing and extent of changes in the prices of crude oil and natural gas; the timing of new projects and the Company's ability to obtain them; competitive factors in the heavy marine fabrication industry; and the Company's ability to successfully complete the testing, production and marketing of the MinDOC and other deepwater production systems and to develop and provide financing for them.

#### Item 3. *Legal Proceedings*

The Company is subject to various routine legal proceedings in the normal conduct of its business primarily involving commercial claims, workers' compensation claims, and claims for personal injury under general maritime laws of the United States and the Jones Act. While the outcome of these lawsuits, legal proceedings and claims cannot be predicted with certainty, management believes that the outcome of any such proceedings, even if determined adversely, would not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

#### Item 4. *Submission of Matters to a Vote of Security Holders*

Not applicable.

#### Executive Officers of the Registrant

Listed below are the names, ages and offices held by each of the executive officers of the Company as of March 3, 2003. All officers of the Company serve at the pleasure of the Company's Board of Directors.

<u>Name</u>	<u>Age</u>	<u>Position</u>
Kerry J. Chauvin .....	55	Chairman of the Board, President and Chief Executive Officer
Kirk J. Meche .....	40	Executive Vice President — Operations and President of Gulf Island, L.L.C. (fabrication subsidiary)
Murphy A. Bourke .....	58	Executive Vice President — Marketing
Joseph P. Gallagher, III .....	52	Vice President — Finance, Chief Financial Officer and Treasurer

*Kerry J. Chauvin* has served as Chairman of the Board since April 2001. Mr. Chauvin has served as the Company's President since the Company's inception and as Chief Executive Officer since January 1990. Mr. Chauvin also served as the Company's Chief Operating Officer from January 1989 to January 1990. He has over 20 years of experience in the fabrication industry including serving from 1979 to 1984 as President of Delta Fabrication, the assets of which were purchased by the Company in 1985, and as Executive Vice President, General Manager and Manager of Engineering with Delta Fabrication from 1977 to 1979. From 1973 to 1977, he was employed by Delta Shipyard as Manager of New Construction and as a Project Manager. Mr. Chauvin holds both an M.B.A. degree and a B.S. degree in Mechanical Engineering from Louisiana State University.

*Kirk J. Meche* became Executive Vice President — Operations of the Company and President of Gulf Island, L.L.C. in February 2001. Mr. Meche served as President of Southport, Inc., a former wholly owned subsidiary of the Company, from December 1999 to February 2001, and as Vice President of Operations of Southport, Inc. from February 1999 to December 1999. He was a Project Manager for the Company from 1996 to 1999. Mr. Meche served in various capacities with McDermott Fabrication and Shipyard from 1985 to 1996 including

Structural Engineer, Hull Engineering Supervisor and Project Manager. He received his B.S. degree in Engineering Design from Louisiana State University in 1985.

*Murphy A. Bourke* has been Executive Vice President — Marketing since January 2000, and was Vice President — Marketing since the Company began operations in 1985 until December 1999. Mr. Bourke also served as Vice President Marketing for Delta Fabrication from 1979 to 1984 and as the General Sales Manager of Louisiana State Liquor Distributors, Inc., a beverage distributor, from 1972 to 1979. He holds a B.A. degree in marketing from Southeastern Louisiana University.

*Joseph P. "Duke" Gallagher, III* was elected Vice President — Finance and Chief Financial Officer of the Company in January 1997. Mr. Gallagher served as the Company's Controller from 1985 until 1997. He has been the Company's Treasurer since 1986 and served as the Company's Secretary from January 1993 until April 1999. From 1981 to 1985, he was employed as the Controller of TBW Industries, Incorporated, a manufacturer of machinery and pressure vessels, and from 1979 to 1981 as the Assistant Controller of Brock Exploration Corporation, a publicly traded oil and gas exploration company. Mr. Gallagher, a Certified Public Accountant, also worked as a Senior Auditor for the accounting firm A.A. Harmon & Co., CPA's Inc. He received a B.S. degree in Production Management in 1973 from the University of Southwestern Louisiana.

## PART II

### Item 5. *Market for Registrant's Common Equity and Related Stockholder Matters*

The Company's Common Stock is traded on the Nasdaq National Market under the symbol "GIFI." At March 3, 2003, the Company had approximately 2,500 holders of record of the Common Stock.

The following table sets forth the high and low bid prices per share of the Common Stock, as reported by The Nasdaq National Market, for each fiscal quarter of the two most recent fiscal years.

	<u>High</u>	<u>Low</u>
Fiscal Year 2002		
First Quarter .....	\$15.65	\$ 8.50
Second Quarter .....	19.23	13.80
Third Quarter .....	19.10	10.20
Fourth Quarter .....	17.70	9.52
	<u>High</u>	<u>Low</u>
Fiscal Year 2001		
First Quarter .....	\$21.62	\$16.08
Second Quarter .....	19.00	13.65
Third Quarter .....	14.84	7.18
Fourth Quarter .....	13.25	7.84

The Company has not paid dividends since 1997. The Company currently intends to retain earnings, if any, to meet its working capital requirements and to finance the future operation and growth of its business and, therefore, does not plan to pay cash dividends to holders of its Common Stock in the foreseeable future.

## Equity Compensation Plan Information

The following table provides information about our shares of Common Stock that may be issued upon the exercise of options, warrants and rights under all of our existing equity compensation plans as of December 31, 2002.

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a) (c)
Equity compensation plans approved by security holders .....	923,000	\$13.853	432,000 <sup>(1)</sup>
Equity compensation plans not approved by security holders .....	<u>0</u>	0	<u>0</u>
Total .....	<u>923,000</u>		<u>432,000<sup>(1)</sup></u>

(1) Of the shares remaining available for issuance, no more than 50,000 shares may be issued as restricted stock or "other stock-based award" (which awards are valued in whole or in part on the value of the shares of Common Stock) under the Company's 2002 Long-Term Incentive Plan, and no more than 1,000 may be issued as stock appreciation rights, restricted stock, performance shares or stock awards under the Company's Long-Term Incentive Plan.

## Item 6. Selected Financial Data

The following table sets forth selected historical financial data as of the dates and for the periods indicated. The historical financial data for each year in the five-year period ended December 31, 2002 are derived from the audited financial statements of the Company. The following information should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the Company's financial statements and notes thereto included elsewhere in this report.

	Years Ended December 31,				
	2002	2001	2000	1999	1998 <sup>(1)</sup>
	(In thousands, except per share data)				
<b>Income Statement Data:</b>					
Revenue .....	\$142,919	\$113,697	\$112,090	\$120,241	\$192,372
Cost of revenue .....	<u>123,643</u>	<u>98,330</u>	<u>101,648</u>	<u>105,813</u>	<u>156,326</u>
Gross profit .....	19,276	15,367	10,442	14,428	36,046
General and administrative expenses .....	<u>4,231</u>	<u>4,435</u>	<u>4,489</u>	<u>4,210</u>	<u>6,023</u>
Operating income .....	15,045	10,932	5,953	10,218	30,023
Net interest income .....	572	1,067	1,298	681	172
Other, net income (expense) .....	<u>52</u>	<u>(748)</u>	<u>(558)</u>	<u>(116)</u>	<u>(4)</u>
Income before income taxes .....	15,669	11,251	6,693	10,783	30,191
Income taxes .....	<u>5,332</u>	<u>3,990</u>	<u>2,507</u>	<u>4,097</u>	<u>11,359</u>
Net income before cumulative effect of change in accounting principle <sup>(2)</sup> .....	\$ 10,337	\$ 7,261	\$ 4,186	\$ 6,686	\$ 18,832
Cumulative effect of change in accounting principle .....	<u>(4,765)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Net income .....	<u>\$ 5,572</u>	<u>\$ 7,261</u>	<u>\$ 4,186</u>	<u>\$ 6,686</u>	<u>\$ 18,832</u>

	Years Ended December 31,				
	2002	2001	2000	1999	1998 <sup>(1)</sup>
(In thousands, except per share data)					
<b>Income Summary Data: (Pro Forma (Unaudited)):</b>					
Basic earnings per share:					
Net income before cumulative effect of change in accounting principle . . . . .	\$ 0.88	\$ 0.62	\$ 0.36	\$ 0.57	\$ 1.62
Cumulative effect of change in accounting principle . . . . .	(0.41)	—	—	—	—
Basic earnings per share . . . . .	<u>\$ 0.47</u>	<u>\$ 0.62</u>	<u>\$ 0.36</u>	<u>\$ 0.57</u>	<u>\$ 1.62</u>
Diluted earnings per share:					
Net income before cumulative effect of change in accounting principle . . . . .	\$ 0.87	\$ 0.62	\$ 0.36	\$ 0.57	\$ 1.61
Cumulative effect of change in accounting principle . . . . .	(0.40)	—	—	—	—
Diluted earnings per share . . . . .	<u>\$ 0.47</u>	<u>\$ 0.62</u>	<u>\$ 0.36</u>	<u>\$ 0.57</u>	<u>\$ 1.61</u>
Basic weighted-average common shares . . . . .	<u>11,731</u>	<u>11,704</u>	<u>11,666</u>	<u>11,638</u>	<u>11,630</u>
Diluted weighted-average common shares . . . . .	<u>11,817</u>	<u>11,789</u>	<u>11,756</u>	<u>11,691</u>	<u>11,703</u>
<b>Pro Forma Reconciliation<sup>(3)</sup></b>					
Reported net income before cumulative effect of change in accounting principle . . . . .	\$ 10,337	\$ 7,261	\$ 4,186	\$ 6,686	\$ 18,832
Add back: Goodwill amortization . . . . .	—	433	317	274	279
Adjusted net income before cumulative effect of change in accounting principle . . . . .	<u>\$ 10,337</u>	<u>\$ 7,694</u>	<u>\$ 4,503</u>	<u>\$ 6,960</u>	<u>\$ 19,111</u>
Basic earnings — per-share					
Reported net income before cumulative effect of change in accounting principle . . . . .	\$ 0.88	\$ 0.62	\$ 0.36	\$ 0.57	\$ 1.62
Add back: Goodwill amortization . . . . .	—	0.04	0.03	0.02	0.02
Adjusted net income before cumulative effect of change in accounting principle . . . . .	<u>\$ 0.88</u>	<u>\$ 0.66</u>	<u>\$ 0.39</u>	<u>\$ 0.59</u>	<u>\$ 1.64</u>
Diluted earnings — per-share					
Reported net income before cumulative effect of change in accounting principle . . . . .	\$ 0.87	\$ 0.62	\$ 0.36	\$ 0.57	\$ 1.61
Add back: Goodwill amortization . . . . .	—	0.04	0.03	0.02	0.02
Adjusted net income before cumulative effect of change in accounting principle . . . . .	<u>\$ 0.87</u>	<u>\$ 0.66</u>	<u>\$ 0.39</u>	<u>\$ 0.59</u>	<u>\$ 1.63</u>



	As of December 31,				
	2002	2001	2000	1999	1998
	(In thousands)				
<b>Balance Sheet Data:</b>					
Working capital .....	\$ 52,327	\$ 46,601	\$37,175	\$31,787	\$25,239
Property, plant and equipment, net .....	47,471	41,666	42,662	43,664	45,418
Total assets .....	113,148	102,538	96,062	95,049	97,740
Debt .....	—	—	—	—	3,000

	2002	2001	2000	1999	1998
	(In thousands)				
<b>Operating Data:</b>					
Direct labor hours worked for the year ended					
December 31, <sup>(4)</sup> .....	1,856	1,659	1,652	1,851	2,615
Backlog as of December 31, <sup>(5)</sup>					
Direct labor hours .....	1,253	838	437	682	1,079
Dollars .....	\$ 92,509	\$ 54,400	\$26,600	\$38,900	\$67,300

- (1) Includes results of operations of Southport, Inc. from January 1, 1998. Effective December 31, 2002, Southport, Inc. was reorganized as "Southport, L.L.C.," a Louisiana limited liability company.
- (2) In June 2001, the Financial Accounting Standard Board ("FASB") issued Statement of Financial Accounting Standards No. 142 ("SFAS No. 142"), "Goodwill and Other Intangible Assets", which established a new method of testing goodwill for impairment using a fair-value-based approach and eliminated the amortization of goodwill as previously required by Accounting Principles Board ("APB") Opinion 17, "Intangibles". The Company adopted SFAS No. 142 effective January 1, 2002, and completed the required transitional impairment test during the quarter ended March 31, 2002. As a result of the transitional impairment test, the Company calculated an impairment charge of \$4.8 million. The impairment charge was calculated based on fair value using an expected cash flow approach. The transitional impairment charge is reflected as a cumulative effect of change in accounting principle as of January 1, 2002, (see Note 3 to the Notes to the Consolidated Financial Statements.)
- (3) A reconciliation of reported net income before cumulative effect of change in accounting principle and related earnings per share to the adjusted net income and earnings per share to exclude the prior amortization expense of goodwill. For some of the years presented, basic earnings per share and diluted earnings per share reflect the impact of rounding on the calculation.
- (4) Direct labor hours are hours worked by employees directly involved in the production of the Company's products.
- (5) The Company's backlog is based on management's estimate of the number of direct labor hours required to complete, and the remaining revenues to be recognized with respect to, those projects on which a customer has authorized the Company to begin work or purchase materials.

## **Item 7. *Management's Discussion and Analysis of Financial Condition and Results of Operations***

### **Introduction and Outlook**

The Company's results of operations are affected primarily by (i) the level of exploration and development activity maintained by oil and gas exploration and production companies in the Gulf of Mexico, and to a lesser extent, foreign locations throughout the world; (ii) the Company's ability to win contracts through competitive bidding or alliance/partnering arrangements and (iii) the Company's ability to manage those contracts to successful completion. The level of exploration and development activity is related to several factors, including trends of oil and gas prices, exploration and production companies' expectations of future oil and gas prices, and changes in technology which reduce costs and improve expected returns on investment, especially in subsalt geological formations (which generally are located in 300 to 800 feet of water) and in deepwater (800 to 6,000 feet) areas of the Gulf of Mexico. During 1997 and 1998, generally favorable trends in these factors led to high activity levels in the Gulf of Mexico. In the past four years, however, the distraction caused by consolidation activity by the oil and gas exploration and production companies and generally unfavorable trends in the exploration and development activity factors, have caused corresponding low levels of oil and gas development activity.

Development activity in water depths greater than 300 feet, where larger structures requiring more steel tonnage are needed, began declining in 1999 and continued to decline throughout 2000, which had a negative effect on the demand for the available capacity of the major platform fabricators serving the Gulf of Mexico, with a resulting decline in pricing levels for their services through the end of 2000. While 2001 and 2002 did not result in a significant improvement in market conditions in the fabrication sector of the oil and gas industry, the Company experienced some stability in the awarding of projects during 2001, with a notable 28% increase in projects awarded during 2002.

The combination of the backlog at December 31, 2001 and projects awarded during 2002 with stable profit margins, resulted in a stronger performance in 2002 compared to 2001. Revenue in 2002 was \$142.9 million, a 25.7% increase compared to 2001 revenue, and net income before cumulative effect of change in accounting principle was \$10.3 million, a 42.4% increase compared to 2001 net income. Net income after a cumulative effect of change in accounting principle for the period ended December 31, 2002 was \$5.6 million (See Note 3 in the Notes to Consolidated Financial Statements). During 2002 the Company was awarded several large projects, resulting in a 70.0% increase in backlog at December 31, 2002, to \$92.5 million compared to \$54.4 million at December 31, 2001.

The weakness in the U.S. economy and the threat of war have caused uncertainty for the future of the industry. However, the currently elevated commodity prices for oil and natural gas could help in bringing future projects to the market. The dollar value of projects available in the market is significantly below those levels of four to five years ago. Competition for available projects remains intense and near term, future margins will likely remain uncertain. Cost reduction measures are continuously reviewed to meet these conditions. The Company has had success in the market in spite of the tariff imposed by the President on imported steel. This tariff placed the Company in an unfair position when competing in the international market. With the increase in activity in the international and deepwater markets, the Company will continue to seek projects in these areas that have proven to be less risky and allows for enhanced profitability. Demand for the Company's services will continue to depend largely upon actual or anticipated prices for oil and gas, which are difficult to predict. At some point, however, it is expected that demand for the Company's products and services should recover as oil and gas reserves are reduced and the Company's customers are forced to replace them.

During 2002, the Company's workforce increased from approximately 690 to 930 employees. Demand for the Company's products and services dictates the Company's workforce needs, although the Company generally tries to minimize the use of contract labor.

### **Critical Accounting Policies and Estimates**

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States, which require the Company to make estimates and assumptions. The Company

believes that of its significant accounting policies (see Note 1 to the Notes to the Consolidated Financial Statements), the following involve a higher degree of judgment and complexity.

### ***Revenue Recognition***

The majority of the Company's revenue is recognized on a percentage-of-completion basis based on the ratio of direct labor hours actually performed to date compared to the total estimated direct labor hours required for completion. Accordingly, contract price and cost estimates are reviewed monthly as the work progresses, and adjustments proportionate to the percentage of completion are reflected in revenue for the period when such estimates are revised. If these adjustments were to result in a reduction of previously reported profits, the Company would have to recognize a charge against current earnings, which may be significant depending on the size of the project or the adjustment. Profit incentives from customers are included in revenue when their realization is reasonably assured. Claims for extra work or changes in scope of work are included in revenue when collection is probable. Provisions for estimated losses on uncompleted contracts are recorded in the period in which such losses are determined.

### ***Goodwill Impairment — Southport Acquisition***

In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 142 ("SFAS No. 142"), "Goodwill and Other Intangible Assets", which established a new method of testing goodwill for impairment using a fair-value-based approach and eliminated the amortization of goodwill as previously required by Accounting Principles Board ("APB") Opinion 17, "Intangibles". An impairment loss would be recorded if the recorded goodwill exceeds its implied fair value. At December 31, 2001, the Company had goodwill of \$4.8 million (net of accumulated amortization of \$1.3 million) related to the acquisition of Southport. The Company adopted SFAS No. 142 effective January 1, 2002, and completed the required transitional impairment test during the quarter ended March 31, 2002. As a result of the transitional impairment test, the Company calculated an impairment charge of \$4.8 million. The impairment charge was calculated based on fair value using an expected cash flow approach. The Company considered in its expected cash flow projections the continued decline in the demand for, the highly competitive nature of, and the recent bid activity related to the fabrication of living quarters. The transitional impairment charge is reflected as a cumulative effect of change in accounting principle as of January 1, 2002, in the accompanying financial statements.

### **Receivables**

In the normal course of business, the company extends credit to its customers on a short-term basis. The company's principal customers are major oil and natural gas exploration, development and production companies. Although credit risks associated with our customers are considered minimal, the company routinely reviews its accounts receivable balances and makes adequate provisions for probable doubtful accounts.

### **Results of Operations**

#### ***Comparison of the Years Ended December 31, 2002 and 2001***

The Company's revenue for the year ended December 31, 2002 was \$142.9 million, an increase of 25.7%, compared to \$113.7 million in revenue for the year ended December 31, 2001. Revenue increased as a result of the increased demand and stable pricing of the Company's goods and services. In addition, the on-going labor recruiting and retention efforts at the Company generated an increase in the volume of direct labor hours applied to contracts for the year ended December 31, 2002, compared to 2001 (1.9 million in 2002 versus 1.7 million in 2001). The combination of increased volume and stable pricing enabled the Company to increase gross profit by 25.3% to \$19.3 million (13.5% of revenue) for the year ended December 31, 2002, compared to the \$15.4 million (13.5% of revenue) of gross profit for the year ended December 31, 2001.

Cost of revenue was \$123.6 million in 2002 compared to \$98.3 million in 2001. Cost of revenue consists of costs associated with the fabrication process, including direct costs (such as direct labor hours and raw materials) allocated to specific projects and indirect costs (such as supervisory labor, utilities, welding supplies and

equipment costs) associated with production but not directly related to a specific project. As a percentage of revenue, these costs remained consistent at 86.5% for 2002 and 2001.

The Company's general and administrative expenses were \$4.2 million for the year ended December 31, 2002, compared to \$4.4 million for the year ended December 31, 2001. Included in general and administrative expenses for the year ended December 31, 2001 was \$433,000 which represented the amortization of goodwill. Effective January 1, 2002, goodwill amortization was eliminated. Thus, excluding goodwill amortization for 2001 would result in an increase of approximately \$200,000 for general and administrative expenses when comparing 2002 to 2001. This increase for 2001 to 2002 was the result of costs that vary with sales volumes, primarily labor related costs. Although the absolute dollar cost of the Company's general and administrative expenses increased when excluding goodwill for 2001, as a percentage of revenue these costs decreased to 3.0% from 3.5% for the years ended December 31, 2002 and 2001, respectively.

The Company's net interest income decreased to \$572,000 for the year ended December 31, 2002 compared to \$1.1 million for 2001. The current reduction in interest income is the result of a reduction in short-term interest rates when comparing 2002 to 2001. For the period ended December 31, 2002, other income was \$52,000, of which the majority was related to the sale of miscellaneous equipment. For the period ended December 31, 2001, other expense was \$748,000. This expense includes \$288,000 related to the Company's portion of the net loss of MinDOC, LLC as it continues to design and market the MinDOC floating platform concept for deepwater drilling and production. Also included in the other-net was \$280,000 for the settlement of a lawsuit the Company had been involved in for several years and \$180,000 resulting from a loss the Company had on the sale of the 13-acre facility Southport previously occupied in Harvey, Louisiana.

#### *Comparison of the Years Ended December 31, 2001 and 2000*

The Company's revenue for the year ended December 31, 2001 was \$113.7 million, an increase of 1.4%, compared to \$112.1 million in revenue for the year ended December 31, 2000. Revenue for 2001 remained relatively stable when compared to 2000 revenue due to a consistent volume of direct labor hours applied to contracts for both years.

The cost of revenue consists of costs associated with the fabrication process, including direct costs (such as direct labor hours and raw materials) allocated to specific projects and indirect costs (such as supervisory labor, utilities, welding supplies and equipment costs) that are associated with production but are not directly related to a specific project. As a percentage of revenue, these costs were 86.5% and 90.7% for the year ended December 31, 2001 and 2000, respectively. The utilization of labor saving equipment enabled the Company to maintain production volumes while increasing profit margins. Also contributing to increased profit margins were increased product prices and discounts from major suppliers of materials and services. Gross profit increased \$4.9 million or 47.2% when comparing 2001 to 2000. For the year ended December 31, 2001, gross profit was \$15.4 million (13.5% of revenue), compared to \$10.4 million (9.3% of revenue) of gross profit for the year ended December 31, 2000.

The Company's general and administrative expenses were \$4.4 million for the year ended December 31, 2001 compared to \$4.5 million for the year ended December 31, 2000. These expenses as a percentage of revenue were 3.9% compared to 4.0% for the years ended December 31, 2001 and 2000, respectively. By continuously monitoring general and administrative costs, the Company was able to keep these costs relative to production volumes.

The Company's net interest income increased to \$1.1 million for the year ended December 31, 2001 compared to \$1.3 million for 2000. The current reduction in interest income is the result of a reduction in short-term interest rates when comparing 2001 to 2000. Other expense increased to \$748,000 in 2001 from \$558,000 in 2000. This expense includes \$288,000 related to the Company's portion of the net loss of MinDOC, L.L.C. as it continues to design and market the MinDOC floating platform concept for deepwater drilling and production. Also included in the other-net was \$280,000 for the settlement of a lawsuit the Company had been involved in for several years and \$180,000 resulting from a loss the Company had on the sale of the 13-acre facility Southport previously occupied in Harvey, Louisiana.

## Liquidity and Capital Resources

Historically the Company has funded its business activities through funds generated from operations and borrowings under its revolving line of credit ("the Revolver"). Net cash used in operating activities was \$609,000 for the year ended December 31, 2002. When comparing the period ended December 31, 2002 to December 31, 2001, the Company experienced the normal increase in contracts receivable associated with the early months of new projects. In the early phases of a new project, the Company utilizes its cash to purchase material and expend labor, which results in a reduction of cash and an increase in contract receivables until the customer begins processing bills for payment. Working capital was \$52.3 million (an increase of 12.2%) at December 31, 2002. The ratio of current assets to current liabilities decreased to 5.12 to 1 at December 31, 2002, from 6.26 to 1 at December 31, 2001. Net cash used in investing activities for the year ended December 31, 2002 was \$5.4 million, which included \$101,000 of proceeds on the sale of equipment, \$5.0 million utilized from short term investments, and \$10.5 million of capital expenditures. The Company's capital expenditures during 2002 were for improvements to its production facilities and for equipment designed to increase the capacity of its facilities and the productivity of its labor force. The majority of the 2002 capital expenditures were for the new fabrication shop under construction (\$5.1 million) and the transporters (\$1.9 million) described in detail in Part I, Items 1 and 2, "Business and Properties — Facilities and Equipment".

The Company's Revolver provides for a revolving line of credit of up to \$20.0 million, which bears interest equal to, at the Company's option, the prime lending rate established by Bank One Corporation or LIBOR plus 1.5%. The Revolver matures December 31, 2004, and is secured by a mortgage on the Company's real estate, equipment and fixtures. The Company pays a fee on a quarterly basis of three-sixteenths of one percent per annum on the average unused portion of the line of credit. At December 31, 2002, there were no borrowings outstanding under the credit facility, but the Company did have letters of credit outstanding totaling \$5.0 million which reduces the unused portion of the Revolver. The Company is required to maintain certain covenants, including balance sheet and cash flow ratios. At December 31, 2002, the Company was in compliance with these covenants.

The Company's Board of Directors approved a capital budget of \$11.1 million for 2003, which includes the purchase of equipment and additional yard and facility expansion improvements. Included in the 2003 capital budget was \$6.4 million for two cranes that were purchased in February 2003. The cranes (Manitowoc Model M2250) have lifting capacities of 500 tons each compared to some of the Company's other large cranes that have a lifting capacity of 350 tons. Management believes that its available funds, cash generated by operating activities and funds available under the bank credit facility will be sufficient to fund these capital expenditures and its working capital needs. However, the Company may expand its operations through acquisitions in the future, which may require additional equity or debt financing.

### **Item 7A. *Quantitative and Qualitative Disclosure About Market Risk***

The Company does not have operations subject to material risk of foreign currency fluctuations, nor does it use derivative financial instruments in its operations or investment portfolio. The Company has a \$20.0 million line of credit with its primary commercial bank. Under the terms of the revolving credit agreement, the Company may elect to pay interest at either a fluctuating base rate established by the bank from time to time or at a rate based on the rate established in the London interbank market. The Company does not believe that it has any material exposure to market risk associated with interest rates.

### **Item 8. *Financial Statements and Supplementary Data***

In this report the consolidated financial statements of the Company and the accompanying notes to consolidated financial statements appear on pages F-1 through F-16 and are incorporated herein by reference. See Index to Consolidated Financial Statements on Page 20.

### **Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

Not applicable.

### PART III

#### Item 10. *Directors and Executive Officers of the Registrant*

Information called for by this item is included in the Company's definitive Proxy Statement prepared in connection with the 2003 Annual Meeting of Shareholders and in Item 4 of this report on Form 10-K. Such information is incorporated herein by reference.

#### Item 11. *Executive Compensation*

Information called for by this item is included in the Company's definitive Proxy Statement prepared in connection with the 2003 Annual Meeting of Shareholders and is incorporated herein by reference.

#### Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters*

Information called for by this item is included in the Company's definitive Proxy Statement prepared in connection with the 2003 Annual Meeting of Shareholders and in Item 5 of this report on Form 10-K. Such information is incorporated herein by reference.

#### Item 13. *Certain Relationships and Related Transactions*

Information called for by this item is included in the Company's definitive Proxy Statement prepared in connection with the 2003 Annual Meeting of Shareholders and is incorporated herein by reference.

#### Item 14. *Controls and Procedures*

Within 90 days prior to the filing date of this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's President and Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures pursuant to Rule 13a-14 under the Securities and Exchange Act of 1934. Based upon that evaluation, the Company's President and Chief Executive Officer along with the Company's Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to the date the Company carried out its evaluation.

### PART IV

#### Item 15. *Exhibits, Financial Statement Schedules, and Reports on Form 8-K*

(a) *The following financial statements, schedules and exhibits are filed as part of this Report:*

(i) *Financial Statements*

	<u>Page</u>
Report of Independent Auditors .....	F-1
Consolidated Balance Sheets at December 31, 2002 and at December 31, 2001 .....	F-2
Consolidated Statements of Income for the Years Ended December 31, 2002, 2001, and 2000 .....	F-3
Consolidated Statements of Changes in Shareholders' Equity for the Years Ended December 31, 2002, 2001, and 2000 .....	F-4
Consolidated Statements of Cash Flows for the Years Ended December 31, 2002, 2001 and 2000 .....	F-5
Notes to Consolidated Financial Statements .....	F-6

(ii) *Schedules*

Other schedules have not been included because they are not required, not applicable, immaterial or the information required has been included elsewhere herein.

(iii) *Exhibits*

See Exhibit Index on page E-1. The Company will furnish to any eligible shareholder, upon written request, a copy of any exhibit listed upon payment of a reasonable fee equal to the Company's expenses in furnishing such exhibit. Such requests should be addressed to Investor Relations, Gulf Island Fabrication, Inc., P.O. Box 310, Houma, LA 70361-0310.

(b) *Reports on Form 8-K*

On November 7, 2002, the company filed a report on Form 8-K to report (under Item 9) the filing of the certifications of the Company's Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## GLOSSARY OF CERTAIN TECHNICAL TERMS

<i>blasting and coating facility:</i>	Building and equipment used to clean steel products and prepare them for coating with marine paints and other coatings.
<i>coping machine:</i>	A computerized machine that cuts ends of tubular pipe sections to allow for changes in weld bevel angles and fits onto other tubular pipe sections.
<i>deck:</i>	The component of a platform on which development drilling, production, separating, gathering, piping, compression, well support, crew quartering and other functions related to offshore oil and gas development are conducted.
<i>direct labor hours:</i>	Hours worked by employees directly involved in the production of the Company's products. These hours do not include contractor labor hours and support personnel hours such as maintenance, warehousing and drafting.
<i>fixed platform:</i>	A platform consisting of a rigid jacket which rests on tubular steel pilings driven into the seabed and which supports a deck structure above the water surface.
<i>floating production platform:</i>	Floating structure that supports offshore oil and gas production equipment (TLP, FPSO, SPAR).
<i>FPSO:</i>	Floating Production Storage and Offloading vessel.
<i>grit blast system:</i>	System of preparing steel for coating by using steel grit rather than sand as a blasting medium.
<i>hydraulic plate shear:</i>	Machine that cuts steel by a mechanical system similar to scissors.
<i>inshore:</i>	Inside coastlines, typically in bays, lakes and marshy areas.
<i>ISO 9001:</i>	International Standards of Operations 9001 — Defines quality management system of procedures and goals for certified companies.
<i>ISO 9002:</i>	International Standards of Operations 9002 — Defines quality management system of procedures and goals for certified companies.
<i>jacket:</i>	A component of a fixed platform consisting of a tubular steel, braced structure extending from the mudline of the seabed to a point above the water surface. The jacket is supported on tubular steel pilings driven into the seabed and supports the deck structure located above the level of storm waves.
<i>modules:</i>	Packaged equipment usually consisting of major production, utility or compression equipment with associated piping and control system.
<i>offshore:</i>	In unprotected waters outside coastlines.
<i>piles:</i>	Rigid tubular pipes that are driven into the seabed to support platforms.
<i>plasma-arc cutting system:</i>	Steel cutting system that uses an ionized gas cutting rather than oxy-fuel system.
<i>platform:</i>	A structure from which offshore oil and gas development drilling and production are conducted.

*pressure vessel:* A metal container generally cylindrical or spheroid, capable of withstanding various internal pressure loadings.

*SPAR:* A vessel with a circular cross-section that sits vertically in the water and is supported by buoyancy chambers ("hard tanks") at the top and stabilized by a structure ("midsection") hanging from the hard tanks.

*spud barge:* Construction barge rigged with vertical tubular or square lengths of steel pipes that are lowered to anchor the vessel.

*skid unit:* Packaged equipment usually consisting of major production, utility or compression equipment with associated piping and control system.

*subsea templates:* Tubular frames which are placed on the seabed and anchored with piles. Usually a series of oil and gas wells are drilled through these underwater structures.

*tension leg platform (TLP):* A platform consisting of a floating hull and deck anchored by vertical tensioned cables or pipes connected to pilings driven into the seabed. A tension leg platform is typically used in water depths exceeding 1,000 feet.

## REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Shareholders  
Gulf Island Fabrication, Inc.

We have audited the accompanying consolidated balance sheets of Gulf Island Fabrication, Inc. as of December 31, 2002 and 2001, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Gulf Island Fabrication, Inc. at December 31, 2002 and 2001, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2002 in conformity with accounting principles generally accepted in the United States.

As discussed in Note 3 to the consolidated financial statements, effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets".

ERNST & YOUNG LLP

New Orleans, Louisiana  
January 31, 2003

**GULF ISLAND FABRICATION, INC.**  
**CONSOLIDATED BALANCE SHEETS**

	December 31,	
	2002	2001
	(in thousands)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 5,667	\$ 11,274
Short-term investments .....	18,783	23,758
Contracts receivable, net .....	32,131	14,231
Contract retainage .....	1,842	1,736
Costs and estimated earnings in excess of billings on uncompleted contracts .....	4,061	1,961
Prepaid expenses .....	1,118	1,170
Inventory .....	1,430	1,331
Total current assets .....	65,032	55,461
Property, plant and equipment, net .....	47,471	41,666
Excess of cost over fair value of net assets acquired, net .....	—	4,765
Other assets .....	645	646
Total assets .....	<u>\$113,148</u>	<u>\$102,538</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable .....	\$ 1,718	\$ 1,660
Billings in excess of costs and estimated earnings on uncompleted contracts .....	4,317	2,891
Accrued employee costs .....	2,769	2,012
Accrued expenses .....	3,388	1,929
Income taxes payable .....	513	368
Total current liabilities .....	12,705	8,860
Deferred income taxes .....	5,467	4,773
Total liabilities .....	18,172	13,633
Shareholders' equity:		
Preferred stock, no par value, 5,000,000 shares authorized, no shares issued and outstanding .....	—	—
Common stock, no par value, 20,000,000 shares authorized, 11,745,414 and 11,706,864 shares issued and outstanding at December 31, 2002 and 2001, respectively .....	4,266	4,227
Additional paid-in capital .....	36,561	36,101
Retained earnings .....	54,149	48,577
Total shareholders' equity .....	94,976	88,905
Total liabilities and shareholders' equity .....	<u>\$113,148</u>	<u>\$102,538</u>

The accompanying notes are an integral part of these statements.

**GULF ISLAND FABRICATION, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**

	Years Ended December 31,		
	2002	2001	2000
	(In thousands, except per share data)		
Revenue .....	\$142,919	\$113,697	\$112,090
Cost of revenue .....	<u>123,643</u>	<u>98,330</u>	<u>101,648</u>
Gross profit .....	19,276	15,367	10,442
General and administrative expenses .....	<u>4,231</u>	<u>4,435</u>	<u>4,489</u>
Operating income .....	15,045	10,932	5,953
Other income (expense):			
Interest expense .....	(39)	(36)	(34)
Interest income .....	611	1,103	1,332
Other — net .....	<u>52</u>	<u>(748)</u>	<u>(558)</u>
	<u>624</u>	<u>319</u>	<u>740</u>
Income before income taxes .....	15,669	11,251	6,693
Income taxes .....	<u>5,332</u>	<u>3,990</u>	<u>2,507</u>
Net income before cumulative effect of change in accounting principle ..	\$ 10,337	\$ 7,261	\$ 4,186
Cumulative effect of change in accounting principle .....	<u>(4,765)</u>	<u>—</u>	<u>—</u>
Net income .....	<u>\$ 5,572</u>	<u>\$ 7,261</u>	<u>\$ 4,186</u>
Earnings per share data:			
Basic earnings per share:			
Net income before cumulative effect of change in accounting principle .....	\$ 0.88	\$ 0.62	\$ 0.36
Cumulative effect of change in accounting principle .....	<u>(0.41)</u>	<u>—</u>	<u>—</u>
Basic earnings per share .....	<u>\$ 0.47</u>	<u>\$ 0.62</u>	<u>\$ 0.36</u>
Diluted earnings per share:			
Net income before cumulative effect of change in accounting principle .....	\$ 0.87	\$ 0.62	\$ 0.36
Cumulative effect of change in accounting principle .....	<u>(0.40)</u>	<u>—</u>	<u>—</u>
Diluted earnings per share .....	<u>\$ 0.47</u>	<u>\$ 0.62</u>	<u>\$ 0.36</u>

The accompanying notes are an integral part of these statements.

**GULF ISLAND FABRICATION, INC.**

**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

	<u>Common Stock</u>		<u>Additional Paid-In Capital</u>	<u>Retained Earnings</u>	<u>Total Shareholders' Equity</u>
	<u>Shares</u>	<u>Amount</u>			
	(In thousands, except share data)				
Balance at January 1, 2000 .....	11,638,400	\$4,162	\$35,326	\$37,130	\$76,618
Exercise of stock options .....	43,100	33	303	—	336
Income tax benefit from exercise of stock options .....	—	—	126	—	126
Net income .....	—	—	—	4,186	4,186
Balance at December 31, 2000 .....	11,681,500	4,195	35,755	41,316	81,266
Exercise of stock options .....	25,364	32	287	—	319
Income tax benefit from exercise of stock options .....	—	—	59	—	59
Net income .....	—	—	—	7,261	7,261
Balance at December 31, 2001 .....	11,706,864	4,227	36,101	48,577	88,905
Exercise of stock options .....	38,550	39	357	—	396
Income tax benefit from exercise of stock options .....	—	—	103	—	103
Net income .....	—	—	—	5,572	5,572
Balance at December 31, 2002 .....	<u>11,745,414</u>	<u>\$4,266</u>	<u>\$36,561</u>	<u>\$54,149</u>	<u>\$94,976</u>

The accompanying notes are an integral part of these statements.

**GULF ISLAND FABRICATION, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended December 31,		
	2002	2001	2000
	(In thousands)		
Operating activities:			
Net income .....	\$ 5,572	\$ 7,261	\$ 4,186
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation .....	4,565	4,433	4,454
Amortization .....	—	433	317
Cumulative effect of change in accounting principle .....	4,765	—	—
Deferred income taxes .....	694	348	1,361
Changes in operating assets and liabilities:			
Contracts receivable, net .....	(17,900)	1,691	6,817
Contract retainage .....	(106)	(998)	2,513
Costs and estimated earnings in excess of billings on uncompleted contracts .....	(2,100)	458	1,019
Prepaid expenses, inventory and other assets .....	(47)	(137)	(388)
Accounts payable .....	58	(569)	(1,938)
Billings in excess of costs and estimated earnings on uncompleted contracts .....	1,426	(717)	(2,865)
Accrued employee costs .....	757	316	(94)
Accrued expenses .....	1,459	(517)	971
Income taxes payable .....	248	35	(944)
Net cash provided by (used in) operating activities .....	(609)	12,037	15,409
Cash flows from investing activities:			
Capital expenditures, net .....	(10,470)	(5,527)	(3,442)
Proceeds on the sale of equipment .....	101	2,100	—
Purchase of short-term investments, net .....	4,975	(7,734)	(4,809)
Purchase of subsidiaries, net of cash acquired .....	—	—	(1,950)
Net cash used in investing activities .....	(5,394)	(11,161)	(10,201)
Cash flows from financing activities:			
Proceeds from exercise of stock options .....	396	319	336
Net cash provided by financing activities .....	396	319	336
Net increase (decrease) in cash .....	(5,607)	1,195	5,544
Cash and cash equivalents at beginning of period .....	11,274	10,079	4,535
Cash and cash equivalents at end of period .....	<u>\$ 5,667</u>	<u>\$ 11,274</u>	<u>\$ 10,079</u>
Supplemental cash flow information:			
Interest paid .....	<u>\$ 48</u>	<u>\$ 27</u>	<u>\$ 34</u>
Income taxes paid, net of refunds .....	<u>\$ 4,453</u>	<u>\$ 3,607</u>	<u>\$ 2,090</u>

The accompanying notes are an integral part of these statements.

**GULF ISLAND FABRICATION, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2002**

**1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Basis of Presentation*

Gulf Island Fabrication, Inc. ("the Company"), located in Houma, Louisiana, is engaged in the fabrication and refurbishment of offshore oil and gas platforms for oil and gas industry companies. The Company's principal markets are concentrated in the offshore regions of the coast of the Gulf of Mexico. The consolidated financial statements include the accounts of Gulf Island Fabrication, Inc. and its wholly owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

In April 1998 the Company formed a limited liability company called MinDOC, L.L.C. to patent, design and market a deepwater floating, drilling, and production concept ("MinDOC"). During 2001, three of the participants terminated their respective interests in MinDOC, L.L.C. thus, effective October 1, 2001, the Company owns 60% interest in MinDOC, L.L.C. and the balance is owned by an engineering company. Prior to October 1, 2001, the Company's investment in MinDOC, L.L.C. was accounted for under the equity method of accounting for investments with its share of operating results included in other income as an expense in the statements of income. Effective October 1, 2001, the Company's investment in MinDOC, L.L.C. and resulting operations were consolidated within the consolidated financial statements of Gulf Island Fabrication, Inc.

*Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates.

*Concentration of Credit Risk*

The principal customers of the Company are the major and large independent oil and gas companies. This concentration of customers may impact the Company's overall exposure to credit risk, either positively or negatively, in that customers may be similarly affected by changes in economic or other conditions. However, the Company's management believes that the portfolio of receivables is diversified and that such diversification minimizes any potential credit risk. Receivables are generally not collateralized.

The Company believes that its credit and foreign currency loss exposure is minimal.

*Revenue Recognition*

Revenue from fixed-price and cost-plus construction contracts is recognized on the percentage-of-completion method, computed by the efforts-expended method which measures the percentage of labor hours incurred to date as compared to estimated total labor hours for each contract.

Contract costs include all direct material, labor and subcontract costs and those indirect costs related to contract performance, such as indirect labor, supplies and tools. Also included in contract costs are a portion of those indirect contract costs related to plant capacity, such as depreciation, insurance and repairs and maintenance. These indirect costs are allocated to jobs based on actual direct labor hours incurred. Profit incentives are included in revenue when their realization is reasonably assured. Claims for extra work or changes in scope of work are included in revenue when collection is probable. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined.



## GULF ISLAND FABRICATION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### *Inventory*

Inventory consists of materials and production supplies and is stated at the lower of cost or market determined on the first-in, first-out basis.

#### *Property, Plant and Equipment*

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets, which range from 3 to 30 years. Ordinary maintenance and repairs, which do not extend the physical or economic lives of the plant or equipment, are charged to expense as incurred.

#### *Long-Lived Assets*

In accordance with FASB Statement No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, which was adopted on January 1, 2002, the Company records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. The impairment loss is determined by comparing the fair value of the assets to their carrying amounts and recording the excess of the carrying amounts of the assets over their fair value. Fair value is determined based on discounted cash flows or appraised values, as appropriate.

#### *Income Taxes*

Income taxes have been provided using the liability method in accordance with the Financial Accounting Standards Board's Statement No. 109, *Accounting for Income Taxes*.

#### *Excess of Cost Over Fair Value of Net Assets Acquired*

Through the period ended December 31, 2001, excess of cost over the fair value of the net assets acquired (goodwill) was amortized on the straight-line method over a period of 15 years.

#### *Cash Equivalents*

The Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

#### *Short-Term Investments*

Short-term investments consist of highly liquid debt securities with a maturity of greater than three months, but less than twelve months. The securities are classified as available-for-sale and the fair value of these investments approximated their carrying value at December 31, 2002 and 2001.

#### *Reclassifications*

Certain items included in the consolidated financial statements for the year ended December 31, 2000 had been reclassified to conform to the December 31, 2002 and 2001 consolidated financial statement presentation.

## 2. ACQUISITION

Effective January 1, 1998, the Company acquired all of the outstanding shares of Southport, Inc. and its wholly owned subsidiary, Southport International, Inc. (collectively, Southport). Southport specializes in the fabrication of living quarters for offshore platforms. The purchase price was \$6.0 million cash, plus contingent payments of up to an additional \$5.0 million based on Southport's net income over a four-year period ending

**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

December 31, 2001. The purchase price plus \$130,000 of direct expenses exceeded the fair value of the assets acquired of \$12.3 million less liabilities assumed of \$10.3 million by \$4.1 million. On October 26, 2000, the Company reached an agreement with the former shareholders of Southport to an early payout amount of approximately \$2.0 million. The acquisition and the early payout amount were accounted for under the purchase method of accounting as described by Accounting Principles Board Opinion No. 16, "Business Combinations APB 16".

**3. NEW ACCOUNTING STANDARD**

In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 142 ("SFAS No. 142"), "Goodwill and Other Intangible Assets", which established a new method of testing goodwill for impairment using a fair-value-based approach and eliminated the amortization of goodwill as previously required by Accounting Principles Board ("APB") Opinion 17, "Intangibles". An impairment loss would be recorded if the recorded goodwill exceeds its implied fair value. At December 31, 2001, the Company had goodwill of \$4.8 million (net of accumulated amortization of \$1.3 million) related to the acquisition of Southport. The Company adopted SFAS No. 142 effective January 1, 2002, and completed the required transitional impairment test during the quarter ended March 31, 2002. As a result of the transitional impairment test, the Company calculated an impairment charge of approximately \$4.8 million. The impairment charge was calculated based on fair value using an expected cash flow approach. The Company considered in its expected cash flow projections the continued decline in the demand for, the highly competitive nature of, and the recent bid activity related to the fabrication of living quarters. The transitional impairment charge is reflected as a cumulative effect of change in accounting principle as of January 1, 2002, in the accompanying financial statements.

A reconciliation of reported net income before cumulative effect of change in accounting principle and related earnings per share to the adjusted net income and earnings per share to exclude the prior amortization expense of goodwill for the years ended December 31, is as follows (in thousands, except per share data):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Reported net income before cumulative effect of change in accounting principle . . . . .	\$10,337	\$7,261	\$4,186
Add back: Goodwill amortization . . . . .	<u>—</u>	<u>433</u>	<u>317</u>
Adjusted net income before cumulative effect of change in accounting principle . . . . .	<u>\$10,337</u>	<u>\$7,694</u>	<u>\$4,503</u>
Basic earnings per share:			
Reported net income before cumulative effect of change in accounting principle . . . . .	\$ 0.88	\$ 0.62	\$ 0.36
Add back: Goodwill amortization . . . . .	<u>—</u>	<u>0.04</u>	<u>0.03</u>
Adjusted net income before cumulative effect of change in accounting principle . . . . .	<u>\$ 0.88</u>	<u>\$ 0.66</u>	<u>\$ 0.39</u>
Diluted earnings per share:			
Reported net income before cumulative effect of change in accounting principle . . . . .	\$ 0.87	\$ 0.62	\$ 0.36
Add back: Goodwill amortization . . . . .	<u>—</u>	<u>0.04</u>	<u>0.03</u>
Adjusted net income before cumulative effect of change in accounting principle . . . . .	<u>\$ 0.87</u>	<u>\$ 0.66</u>	<u>\$ 0.39</u>

**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

For the years ended December 31, 2001 and 2000, basic earning per share and diluted earning per share reflect the impact of rounding on the calculation.

In December 2002, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (SFAS) No. 148, "Accounting for Stock-Based Compensation — Transition and Disclosure," which amends SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition to the fair value method of accounting for stock-based employee compensation, and also amends the disclosure provision of SFAS No. 123 to require disclosure in the summary of significant accounting policies the effects of an entity's accounting policy with respect to stock-based employee compensation on reported net income and earnings per share in annual and interim financial statements. The disclosure provision is required for all companies with stock-based employee compensation, regardless of whether the company utilizes the fair method of accounting described in SFAS No. 123 or the intrinsic value method described in APB Opinion No. 25, "Accounting for Stock Issued to Employees." SFAS No. 148's amendment of the transition and annual disclosure provisions of SFAS No. 123 are effective for fiscal years ending after December 15, 2002. The disclosure requirements for interim financial statements containing condensed consolidated financial statements are effective for interim periods beginning after December 15, 2002. The company currently uses the intrinsic value method of accounting for stock-based employee compensation described by APB Opinion No. 25.

**4. EARNINGS PER SHARE**

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Numerator:			
Numerator for basic and diluted earnings per share before cumulative effect of change in accounting principle . . . . .	\$10,337	\$ 7,261	\$ 4,186
Numerator for cumulative effect of change in accounting principle . . . . .	<u>(4,765)</u>	<u>—</u>	<u>—</u>
Numerator for basic and diluted earnings per share . . . . .	<u>\$ 5,572</u>	<u>\$ 7,261</u>	<u>\$ 4,186</u>
Denominator:			
Denominator for basic earnings per share-weighted-average shares . . . . .	11,731	11,704	11,666
Effect of dilutive securities:			
Employee stock options . . . . .	<u>86</u>	<u>85</u>	<u>90</u>
Dilutive potential common shares:			
Denominator for dilutive earnings per share-weighted-average shares . . . . .	<u>11,817</u>	<u>11,789</u>	<u>11,756</u>
Basic earnings per share:			
Net income before cumulative effect of change in accounting principle . . . . .	\$ 0.88	\$ 0.62	\$ 0.36
Cumulative effect of change in accounting principle . . . . .	<u>(0.41)</u>	<u>—</u>	<u>—</u>
Basic earnings per share . . . . .	<u>\$ 0.47</u>	<u>\$ 0.62</u>	<u>\$ 0.36</u>

**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Diluted earnings per share:			
Net income before cumulative effect of change in accounting principle .....	\$ 0.87	\$ 0.62	\$ 0.36
Cumulative effect of change in accounting principle .....	<u>(0.40)</u>	<u>—</u>	<u>—</u>
Diluted earnings per share .....	<u>\$ 0.47</u>	<u>\$ 0.62</u>	<u>\$ 0.36</u>

**5. CONTRACTS RECEIVABLE**

Amounts due on contracts as of December 31 were as follows (in thousands):

	<u>2002</u>	<u>2001</u>
Completed contracts .....	\$ 2,855	\$ 3,170
Contracts in progress:		
Current .....	29,323	11,108
Retainage due within one year .....	<u>1,842</u>	<u>1,736</u>
	34,020	16,014
Less allowance for doubtful accounts .....	<u>47</u>	<u>47</u>
	<u>\$33,973</u>	<u>\$15,967</u>

**6. COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS**

Information with respect to uncompleted contracts as of December 31 is as follows (in thousands):

	<u>2002</u>	<u>2001</u>
Costs incurred on uncompleted contracts .....	\$91,840	\$35,908
Estimated profit earned to date .....	<u>13,912</u>	<u>4,125</u>
	105,752	40,033
Less billings to date .....	<u>106,008</u>	<u>40,963</u>
	<u>\$ (256)</u>	<u>\$ (930)</u>

The above amounts are included in the accompanying consolidated balance sheets at December 31, under the following captions (in thousands):

	<u>2002</u>	<u>2001</u>
Costs and estimated earnings in excess of billings on uncompleted contracts . . . .	\$4,061	\$1,961
Billings in excess of costs and estimated earnings on uncompleted contracts . . . .	<u>(4,317)</u>	<u>(2,891)</u>
	<u>\$ (256)</u>	<u>\$ (930)</u>

**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**7. PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment consisted of the following at December 31 (in thousands):

	<u>2002</u>	<u>2001</u>
Land .....	\$ 3,576	\$ 3,576
Buildings .....	9,866	9,809
Machinery and equipment .....	45,376	41,672
Furniture and fixtures .....	1,757	1,576
Transportation equipment .....	1,707	1,527
Improvements .....	16,885	15,605
Construction in progress .....	<u>6,926</u>	<u>2,056</u>
	86,093	75,821
Less accumulated depreciation .....	<u>38,622</u>	<u>34,155</u>
	<u>\$47,471</u>	<u>\$41,666</u>

The Company leases certain equipment used in the normal course of its operations under month-to-month lease agreements cancelable only by the Company. During 2002, 2001, and 2000, the Company expensed \$1.5 million, \$1.3 million and \$1.6 million, respectively, related to these leases.

**8. INCOME TAXES**

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets and liabilities as of December 31, were as follows (in thousands):

	<u>2002</u>	<u>2001</u>
Deferred tax liabilities:		
Depreciation .....	<u>\$6,368</u>	<u>\$5,275</u>
Total deferred tax liabilities: .....	6,368	5,275
Deferred tax assets:		
Employee benefits .....	443	383
Uncompleted contracts .....	145	16
Other benefits .....	<u>313</u>	<u>103</u>
Total deferred tax assets: .....	<u>901</u>	<u>502</u>
Net deferred tax liabilities: .....	<u>\$5,467</u>	<u>\$4,773</u>

**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Significant components of income tax expense for the years ended December 31, were as follows (in thousands):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Current:			
Federal .....	\$4,511	\$3,591	\$1,070
State .....	127	51	76
Total current .....	4,638	3,642	1,146
Deferred:			
Federal .....	675	343	1,270
State .....	19	5	91
Total deferred .....	694	348	1,361
Income taxes .....	<u>\$5,332</u>	<u>\$3,990</u>	<u>\$2,507</u>

A reconciliation of income taxes computed at the U.S. federal statutory tax rate to the Company's income tax expense for the years ended December 31, is as follows (in thousands):

	<u>2002</u>	<u>%</u>	<u>2001</u>	<u>%</u>	<u>2000</u>	<u>%</u>
U.S. statutory rate .....	\$5,327	34.0%	\$3,825	34.0%	\$2,276	34.0%
Increase (decrease) resulting from:						
State income taxes .....	146	0.9	56	0.5	167	2.5
Foreign sales corporation .....	(328)	(2.1)	0	0	(144)	(2.1)
Other .....	187	1.2	109	1.0	208	3.1
Income tax expense .....	<u>\$5,332</u>	<u>34.0%</u>	<u>\$3,990</u>	<u>35.5%</u>	<u>\$2,507</u>	<u>37.5%</u>

The Company's effective tax rate was decreased in 2002 as a result of the anticipated tax benefits arising from an increase in net income attributable to foreign contracts. The Company's effective tax rate was decreased in 2001 due primarily to the utilization of Louisiana tax credits.

**9. LINE OF CREDIT AND NOTES PAYABLE**

The Company's bank credit facility provides for a revolving line of credit (the Revolver) of up to \$20.0 million that bears interest equal to, at the Company's option, the prime lending rate established by Bank One Corporation or LIBOR plus 1.5%. The Revolver matures December 31, 2004, and is secured by a mortgage on the Company's real estate, equipment and fixtures. The Company pays a fee on a quarterly basis, of three-sixteenths of one percent per annum on the average unused portion of the line of credit. At December 31, 2002, there were no borrowings outstanding under the credit facility, but the Company did have letters of credit outstanding totaling \$5.0 million, which reduces the unused portion of the Revolver. The Company is required to maintain certain covenants, including balance sheet and cash flow ratios. At December 31, 2002, the Company was in compliance with these covenants.

**10. LONG-TERM INCENTIVE PLAN**

The Company has elected to follow Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, (APB 25) and related interpretations in accounting for its employee stock options because, as discussed below, the alternative fair value accounting provided for under FASB Statement No. 123, *Accounting For Stock-Based Compensation*, (Statement 123) requires use of options valuation models that were not developed for use in valuing employee stock options. Under APB 25, because the exercise price of the

**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Company's employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized.

On February 13, 1997, the shareholders approved a proposal to adopt the Long-Term Incentive Plan (the Plan). The Plan authorized the grant of options to purchase an aggregate of 1,000,000 shares of the Company's common stock to certain officers and key employees of the Company chosen by a committee appointed by the board of directors (the Compensation Committee) to administer such plan. Under the Plan, all options granted have 10-year terms, and conditions relating to the vesting and exercise of options are "nonstatutory options" (options which do not afford income tax benefits to recipients, but the exercise of which may provide tax deductions for the Company). Each option will have an exercise price per share not less than the fair market value of a share of common stock on the date of grant and no individual employee may be granted options to purchase more than an aggregate of 400,000 shares of common stock.

On April 24, 2002, the shareholders approved a proposal to adopt the 2002 Long-Term Incentive Plan (the "2002 Plan"). The 2002 Plan authorized the grant of options to purchase an aggregate of 500,000 shares of the Company's common stock to certain officers, key employees, directors and consultants of the Company chosen by the Compensation Committee. Under the 2002 Plan, all options granted have 10-year terms, and conditions relating to the vesting and exercise of options are "nonstatutory options" (options which do not afford income tax benefits to recipients, but the exercise of which may provide tax deductions for the Company). Each option will have an exercise price per share not less than the fair market value of a share of common stock on the date of grant and no individual employee may be granted options to purchase more than an aggregate of 200,000 shares of common stock.

Pro forma information regarding net income and earnings per share is required by Statement 123 and has been determined as if the Company had accounted for its employee stock options under the fair value method of that statement. The fair value for these options was estimated at the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions. For 2000, a risk-free interest rate of 5.79% on the January options and a risk-free interest rate of 5.80% on the November options; dividend yield of zero; volatility factor of the expected market price of the Company's common stock of .588; and a weighted-average expected life of the options of eight years. For 2001, a risk-free interest rate of 5.66% on the February options, a risk-free interest rate of 5.72% on the April options and a risk-free interest rate of 5.74% on the December options; dividend yield of zero; volatility factor of the expected market price of the Company's common stock of .450; and a weighted-average expected life of the options of eight years. For 2002, a risk-free interest rate of 4.00%; dividend yield of zero; volatility factor of the expected market price of the Company's common stock of .458; and a weighted-average expected life of the options of eight years.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimated, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

For purpose of pro forma disclosures, the estimated fair value of the options (net of expected tax benefits) is amortized to expense over the options' vested period. Since the Company's options generally vest over a five-year period, the pro forma disclosures are not indicative of future amounts until Statement 123 is applied to all

GULF ISLAND FABRICATION, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

outstanding non-vested options. The Company's pro forma information for the year ended December 31, is as follows (in thousands, except per share data):

	<u>2000</u>	<u>2001</u>	<u>2002</u>
Net income:			
As reported.....	\$4,186	\$7,261	\$5,572
Pro forma including the effect of options .....	\$3,243	\$6,408	\$4,745
Basic earnings per share:			
As reported.....	\$ 0.36	\$ 0.62	\$ 0.47
Pro forma including the effect of options .....	\$ 0.28	\$ 0.55	\$ 0.40
Diluted earnings per share:			
As reported.....	\$ 0.36	\$ 0.62	\$ 0.47
Pro forma including the effect of options .....	\$ 0.28	\$ 0.54	\$ 0.40

A summary of the Company's stock options activity and related information for the years ended December 31, 2000, 2001 and 2002 is as follows (in thousands, except per share data):

	<u>2000</u>		<u>2001</u>		<u>2002</u>	
	<u>Options (000s)</u>	<u>Weighted- Average Exercise Price</u>	<u>Options (000s)</u>	<u>Weighted- Average Exercise Price</u>	<u>Options (000s)</u>	<u>Weighted- Average Exercise Price</u>
Outstanding — beginning of year	511	\$11.785	810	\$13.126	889	\$12.853
Granted .....	394	13.954	169	12.128	103	15.630
Exercised .....	(43)	7.801	(25)	12.554	(39)	10.280
Expired .....	—	—	—	—	—	—
Forfeited .....	(52)	10.656	(65)	14.498	(30)	13.882
Outstanding — end of year .....	<u>810</u>	<u>\$13.126</u>	<u>889</u>	<u>\$12.853</u>	<u>923</u>	<u>\$13.236</u>
Exercisable at end of year .....	<u>171</u>	<u>\$13.919</u>	<u>296</u>	<u>\$13.114</u>	<u>445</u>	<u>\$13.010</u>
Weighted-average fair value of options granted during the year	<u>\$9.517</u>		<u>\$7.153</u>		<u>\$8.800</u>	

The 923,000 options outstanding fall into two general exercise-price ranges as follows:

	<u>Exercise Price Range</u>	
	<u>\$7.125 to \$11.68</u>	<u>\$15.00 to \$19.625</u>
Options outstanding .....	369,000	554,000
Weighted-average exercise price .....	\$ 9.34	\$ 15.83
Weighted-average remaining contractual life .....	6.7 years	7.3 years
Options exercisable .....	183,000	262,000
Weighted-average exercise price of options exercisable .....	\$ 8.27	\$ 16.31

11. RETIREMENT PLAN

The Company has a defined contribution plan (the Plan) for all employees that is qualified under Section 401(k) of the Internal Revenue Code. Contributions to the Plan by the Company are based on the participants' contributions, with an additional year-end discretionary contribution determined by the board of



**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

directors. For the years ended December 31, 2002, 2001, and 2000, the Company contributed a total of \$1.0 million, \$817,000, and \$711,000, respectively.

**12. CONTINGENT LIABILITIES**

The Company is subject to various routine legal proceedings in the normal conduct of its business primarily involving commercial claims, workers' compensation claims, and claims for personal injury under general maritime laws of the United States and the Jones Act. While the outcome of these lawsuits, legal proceedings and claims cannot be predicted with certainty, management believes that the outcome of any such proceedings, even if determined adversely, would not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

**13. SALES TO MAJOR CUSTOMERS**

The Company's customer base is primarily concentrated in the oil and gas industry. The Company is not dependent on any one customer, and the revenue earned from each customer varies from year to year based on the contracts awarded. Sales to customers comprising 10% or more of the Company's total revenue for the year ended December 31, are summarized as follows (in thousands):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Customer A .....	\$28,129	\$ —	\$ —
Customer B .....	26,939	—	—
Customer C .....	17,189	—	—
Customer D .....	7,459	23,708	—
Customer E .....	—	—	14,446

**14. INTERNATIONAL SALES**

The Company's fabricated structures are used worldwide by U.S. customers operating abroad and by foreign customers. The Company does not have operations subject to material risk of foreign currency fluctuations. Sales of fabricated structures for delivery outside of the United States accounted for 31%, 2%, and 14%, of the Company's revenues during 2002, 2001, and 2000, respectively.

	<u>December 31,</u>		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
	<u>(In millions)</u>		
Location:			
United States .....	\$ 98.1	\$111.8	\$ 95.9
International .....	44.8	1.9	16.2
Total .....	<u>\$142.9</u>	<u>\$113.7</u>	<u>\$112.1</u>

**GULF ISLAND FABRICATION, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**15. QUARTERLY OPERATING RESULTS (UNAUDITED)**

A summary of quarterly results of operations for the years ended December 31, 2002 and 2001 were as follows (in thousands, except per share data):

	<u>March 31, 2002</u>	<u>June 30, 2002</u>	<u>September 30, 2002</u>	<u>December 31, 2002</u>
Revenue .....	\$27,246	\$33,053	\$40,255	\$42,365
Gross Profit .....	2,798	3,480	6,772	6,226
Net income before cumulative effect of change in accounting principle .....	1,385	1,729	3,833	3,390
Cumulative effect of change in accounting principle .....	(4,765)	—	—	—
Net income .....	(3,380)	1,729	3,833	3,390
Basic earnings per share:				
Net income before cumulative effect of change in accounting principle .....	0.12	0.15	0.33	0.29
Cumulative effect of change in accounting principle .....	(0.41)	0.00	0.00	0.00
Basic earnings per share .....	(0.29)	0.15	0.33	0.29
Diluted earnings per share:				
Net income before cumulative effect of change in accounting principle .....	0.12	0.15	0.32	0.29
Cumulative effect of change in accounting principle .....	(0.41)	0.00	0.00	0.00
Diluted earnings per share .....	(0.29)	0.15	0.32	0.29
	<u>March 31, 2001</u>	<u>June 30, 2001</u>	<u>September 30, 2001</u>	<u>December 31, 2001</u>
Revenue .....	\$27,558	\$34,267	\$30,496	\$21,376
Gross Profit .....	2,283	5,637	4,670	2,777
Net income .....	918	2,940	2,157	1,246
Basic earnings per share .....	0.08	0.25	0.18	0.11
Diluted earnings per share .....	0.08	0.25	0.18	0.11

Quarterly data may not sum to the full year data reported in the Company's consolidated financial statements due to rounding.





## CFO CIVIL CERTIFICATION

I, Joseph P. Gallagher, III, certify that:

1. I have reviewed this annual report on Form 10-K of Gulf Island Fabrication, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this annual report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

By:           /s/ JOSEPH P. GALLAGHER, III            
Joseph P. Gallagher, III  
*Vice President — Finance, Chief Financial Officer  
and Treasurer*

Date: March 27, 2003

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## GULF ISLAND FABRICATION, INC.

### EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Description</u>
2.1	Stock Purchase Agreement with respect to Dolphin Services, Inc. dated November 27, 1996.*
2.2	Stock Purchase Agreement with respect to Dolphin Steel Sales, Inc. dated as of November 27, 1996.*
2.3	Stock Purchase Agreement with respect to Dolphin Sales & Rentals, Inc. dated as of November 27, 1996.*
3.1	Amended and Restated Articles of Incorporation of the Company.*
3.2	Bylaws of the Company as Amended and Restated through March 10, 1999, incorporated by reference to the Company's Annual Report on Form 10-K for the year ended December 31, 1998.
4.1	Specimen Common Stock Certificate.*
10.1	Form of Indemnity Agreement by and between the Company and each of its directors and executive officers.*
10.2	Registration Rights Agreement between the Company and Alden J. Laborde.*
10.3	Registration Rights Agreement between the Company and Huey J. Wilson.*
10.4	The Company's Long-Term Incentive Plan.*†
10.5	Form of Stock Option Agreement under the Company's Long-Term Incentive Plan, as amended, incorporated by reference to the Company's Annual Report on Form 10-K for the year ended December 31, 1997.†
10.6	The Company's 2002 Long-Term Incentive Plan.†
10.7	Form of Stock Option Agreement under the Company's 2002 Long-Term Incentive Plan.†
10.8	Form of Reimbursement Agreement.*†
10.9	Eighth Amended and Restated Revolving Credit Agreement among the Company, Bank One, NA and Whitney National Bank, dated as of January 1, 2000, incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended March 31, 2000.
10.10	First Amendment to Eighth Amended and Restated Revolving Credit Agreement among the Company and Bank One NA and Whitney National Bank dated as of September 21, 2000 incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2000.
10.11	Second Amendment to Eighth Amended and Restated Revolving Credit Agreement among the Company and Bank One, NA and Whitney National Bank, dated as of October 24, 2001, incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2001.
10.12	Third Amendment to Eighth Amended and Restated Revolving Credit Agreement among the Company and Bank One, NA and Whitney National Bank, dated as of November 19, 2001, incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2002.
10.13	Fourth Amendment to Eighth Amended and Restated Revolving Credit Agreement among the Company and Bank One, NA and Whitney National Bank, dated September 30, 2002, incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2002.
21.1	Subsidiaries of the Company — The Company's significant subsidiaries, Gulf Island, L.L.C. (including its wholly owned Subsidiary Southport, L.L.C.) and Dolphin Services, Inc., are organized under Louisiana law, are wholly owned and are included in the Company's consolidated financial statements.
23.1	Consent of Ernst & Young LLP
99.1	Press release issued by the Company on January 16, 2003 announcing date of earnings release and quarterly conference call.

Exhibit  
Number

Description

99.2 Press release issued by the Company on February 5, 2003 announcing its 2002 fourth quarter and year earnings.

† Management Contract or Compensatory Plan.

\* Incorporated by reference to the Company's Registration Statement on Form S-1 filed with the Commission on February 14, 1997 (Registration Number 333-21863).



## CORPORATE INFORMATION

### BOARD OF DIRECTORS

Kerry J. Chauvin  
Chairman of the Board,  
President and Chief Executive Officer

Alden J. "Doc" Laborde  
Director  
Chairman of the Executive Committee

Huey J. Wilson  
Director  
Chairman of the Compensation Committee

Gregory J. Cotter  
Director  
Chairman of the Audit Committee

John P. "Jack" Laborde  
Director

Hugh J. Kelly  
Director

Thomas E. Fairley  
Director

### CORPORATE OFFICERS

Kerry J. Chauvin  
Chairman of the Board,  
President  
and Chief Executive Officer

Joseph P. "Duke" Gallagher, III  
Vice President-Finance,  
Chief Financial Officer  
and Treasurer

Kirk J. Meche  
Executive Vice President-Operations  
and President of Gulf Island, L.L.C. (fabrication  
subsidiary)

Murphy A. Bourke  
Executive Vice President-Marketing

Robin A. Seibert  
Controller, Chief Accounting Officer and Secretary

### CORPORATE HEADQUARTERS

Gulf Island Fabrication, Inc.  
Mailing Address:  
Post Office Box 310  
Houma, Louisiana 70361-0310

Physical Address:  
583 Thompson Road  
Houma, Louisiana 70363  
Telephone: (985) 872-2100  
Fax: (985) 876-5414

### Transfer Agent

American Stock Transfer and Trust Company  
59 Maiden Lane  
New York, New York 10007

### Outside Legal Counsel

Jones, Walker, Waechter, Poitevent,  
Carrère & Denègre, L.L.P.  
New Orleans, Louisiana

### Independent Accountants

Ernst & Young LLP  
New Orleans, Louisiana

### 2002 Annual Report

This 2002 Annual Report and the statements contained in it are submitted for the general information of the shareholders of Gulf Island Fabrication, Inc. and not in connection with any offer to sell, or the solicitation of any offer to buy, any securities, nor is it intended as a representation by the Company of the value of its securities. Pursuant to Rule 14a-3(c) of Regulation 14A under the Securities Exchange Act of 1934, this 2002 Annual Report is not to be deemed part of the proxy solicitation materials of Gulf Island Fabrication, Inc.

### Common Stock

Gulf Island Fabrication, Inc.'s common stock is listed on The Nasdaq National Market under the symbol "GIFI".

### Notice of Annual Meeting

The Annual Meeting of Shareholders of Gulf Island Fabrication, Inc. will be held Wednesday, April 30, 2003, at 10:00 a.m., local time, at the Gulf Island Fabrication, Inc. corporate office located at 583 Thompson Road in Houma, Louisiana. Information with respect to the meeting is contained in the Proxy Statement mailed on or about March 27, 2003 to the holders of record on March 14, 2003 of Gulf Island Fabrication, Inc. Common Stock.



**GULF ISLAND FABRICATION, INC.**

**Mailing Address:**  
P.O. Box 310  
Houma, Louisiana 70361-0310

**Physical Address:**  
583 Thompson Road  
Houma, Louisiana 70363

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