

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K/A-1

CURRENT REPORT  
Pursuant to Section 13 or 15 (d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) January 1, 1998

GULF ISLAND FABRICATION, INC.  
(Exact name of registrant as specified in its charter)

LOUISIANA	0-22303	72-1147390
(State or other	(Commission	(IRS Employer
jurisdiction of	File Number)	Identification No.)
incorporation)		

583 Thompson Road, Houma, Louisiana	70363
(Address of principal executive offices)	(Zip Code)

(504) 872-2100  
(Registrant's telephone number, including area code)

N/A  
(Former name or former address, if changed since last report)

On January 16, 1998, Gulf Island Fabrication, Inc. ("the Company") filed a Form 8-K dated January 1, 1998 (the "January 1998 Form 8-K") containing a description of the Company's acquisition of Southport, Inc. and its wholly owned subsidiary Southport International, Inc. This Form 8-K/A-1 amends and restates the disclosure in Item 7(a) and (b) of the January 1998 Form 8-K to include the financial statements of the businesses acquired and pro forma financial information.

ITEM 2. Acquisition or Disposition of Assets.

As of January 1, 1998, the registrant, Gulf Island Fabrication, Inc. ("the Company"), acquired all of the common shares of Southport, Inc. and its wholly owned subsidiary Southport International, Inc. (collectively "Southport") pursuant to a Stock Purchase Agreement between the Company and the shareholders of Southport identified on the copy of such agreement filed as Exhibit 2.0 to the January 1998 Form 8-K (the "Stock Purchase Agreement"). The purchase price was \$6.0 million cash, plus contingency payments of up to an additional \$5.0 million based on Southport's annual net income over a four-year period ending December 31, 2001. The purchase price was determined by arm's length negotiation between the Company and Southport's shareholders. The non-contingent portion of the purchase price has been paid by the Company out of working

capital; contingency payments, if and when they become due, are expected to be paid by the Company out of working capital or borrowings.

Southport, headquartered in Harvey, Louisiana, specializes in the fabrication of living quarters for offshore platforms for the oil and gas industry. The Company intends that Southport will continue in this business.

The acquisition was effective on January 1, 1998, as announced in the press release, dated January 5, 1998, which was filed as an exhibit to the January 1998 Form 8-K. Additional information relating to the acquisition is set fourth in the Stock Purchase Agreement.

ITEM 7. Financial Statements, Pro Forma Financial Information and Exhibits.

(a) Financial Statements of Businesses Acquired.

- (1) Audited Consolidated Balance Sheet of Southport as of December 31, 1996 and related Consolidated Statement of Income and Retained Earnings and Consolidated Statement of Cash Flows for the year ended December 31, 1996, including the notes thereto, and the related report of Legier & Materne.
- (2) Unaudited Consolidated Balance Sheet of Southport as of September 30, 1997 and related Consolidated Statement of Income and Retained Earnings and Consolidated Statement of Cash Flows for the nine months ended September 30, 1997, including the notes thereto.

(b) Pro Forma Financial Information.

- (1) Unaudited Pro Forma Condensed Combined Balance Sheet of the Company as of September 30, 1997, including the notes thereto.
- (2) Unaudited Pro Forma Condensed Combined Statement of Income of the Company for the nine months ended September 30, 1997, including the notes thereto.
- (3) Unaudited Pro Forma Condensed Combined Statement of Income of the Company for the year ended December 31, 1996, including the notes thereto.

(c) Exhibits.

- 2.0 Stock Purchase Agreement dated as of November 12, 1997 between Gulf Island Fabrication, Inc. and the shareholders of Southport, Inc., incorporated herein by reference to Exhibit 2.0 to the Company's report on Form 8-K dated January 1, 1998. This exhibit includes an index briefly identifying the contents of all schedules and exhibits, all of which are omitted therefrom. The Company will furnish supplementally to the

Commission upon its request a copy of any omitted schedule or exhibit.

- 10.1 Employment agreement dated as of January 1, 1998 between Southport, Inc, and Stephen G. Benton, Jr., incorporated herein by reference to Exhibit 10.1 to the Company's report on Form 8-K dated January 1, 1998.
- 99.1 Press Release issued November 13, 1997 disclosing the execution of a definitive agreement to acquire all the outstanding shares of Southport, Inc., incorporated herein by reference to Exhibit 99.1 to the Company's report on Form 8-K dated January 1, 1998.
- 99.2 Press Release issued January 5, 1998 disclosing the completion of the Company's acquisition of Southport, Inc., incorporated herein by reference to Exhibit 99.2 to the Company's report on Form 8-K dated January 1, 1998.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Gulf Island Fabrication, Inc.

By: /s/ Joseph P. Gallagher

Joseph P. Gallagher, III  
Vice President- Finance

(Principal Financial Officer

and Duly Authorized Officer)

Date: February 11, 1998

INDEX TO FINANCIAL STATEMENTS AND  
PRO FORMA FINANCIAL INFORMATION

FINANCIAL STATEMENTS

- (1) Audited Consolidated Balance Sheet of Southport as of December 31, 1996 and related Consolidated Statement of Income and Retained Earnings and Consolidated statement of Cash Flows for the year ended December 31, 1996, including the notes thereto and the related report of Legier & Materne.
- (2) Unaudited Consolidated Balance Sheet of Southport as of September 30, 1997 and related Consolidated

Statement of Income and Retained  
Earnings and Consolidated Statement  
of Cash Flows for the nine months  
ended September 30, 1997, including  
the notes thereto.

PRO FORMA FINANCIAL INFORMATION

- (1) Unaudited Pro Forma Condensed  
Combined Balance Sheet of the  
Company as of September 30, 1997,  
including the notes thereto.
- (2) Unaudited Pro Forma Condensed  
Combined Statement of Income of the  
Company for the nine months ended  
September 30, 1997, including the  
notes thereto.
- (3) Unaudited Pro Forma Condensed  
Combined Statement of Income of the  
Company for the year ended December  
31, 1996, including the notes  
thereto.

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders  
of Southport, Inc.

We have audited the accompanying consolidated balance  
sheet of Southport, Inc. (a Louisiana corporation) and  
subsidiary as of December 31, 1996, and the related  
consolidated statements of income and retained earnings,  
and cash flows for the year then ended. These financial  
statements are the responsibility of the Company's  
management. Our responsibility is to express an opinion  
on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted  
auditing standards. Those standards require that we plan and  
perform the audit to obtain reasonable assurance about  
whether the financial statements are free of material  
misstatement. An audit includes examining, on a test basis,  
evidence supporting the amounts and disclosures in the  
financial statements. An audit also includes assessing the  
accounting principles used and significant estimates made by  
management, as well as evaluating the overall financial  
statement presentation. We believe that our audit provides  
a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred  
to above present fairly, in all material respects, the financial  
position of Southport, Inc. and subsidiary as of December 31, 1996,  
and the results of their operations and their cash flows for the  
year then ended in conformity with generally accepted accounting  
principles.

/s/ Legier & Materne

Legier & Materne

February 25, 1997

SOUTHPORT, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEET

December 31, 1996

ASSETS

- -----

Current assets:

- -----

Cash	\$ 34,458
Contracts receivables	4,158,587
Other receivables	173,731
Materials and supply inventory	54,774
Prepaid expenses	52,957
Costs and estimated earnings in excess of billings on incomplete contracts	1,598,185

Deferred tax asset, net	189,270
	-----
Total current assets, net	6,261,962
Property and equipment, net	1,110,468
Other receivables	117,602
Other assets	14,841
	-----
Total assets	\$ 7,504,873
	=====
LIABILITIES AND STOCKHOLDERS' EQUITY	
- - - - -	
Current liabilities:	
- - - - -	
Accounts payable	\$ 4,329,271
Outstanding borrowings on line of credit	1,875,000
Due to related party	178,769
Accrued expenses	456,814
Billings in excess of costs and estimated earnings on incomplete contracts	264,613
	-----
Total current liabilities	7,104,467
Stockholders' equity:	
- - - - -	
Common stock, par value \$10 per share, authorized 30,000 shares, issued and outstanding 10,350 shares	103,500
Additional paid-in capital	37,432
Retained earnings	259,474
	-----
Total stockholders' equity	400,406
	-----
Total liabilities and stockholders' equity	\$ 7,504,873
	=====

The accompanying notes are an integral part of these financial statements.

SOUTHPORT, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS

Year ended December 31, 1996

CONTRACT REVENUES EARNED	\$17,837,931
COST OF REVENUES EARNED:	
Direct Cost:	
Materials	5,848,407
Direct labor	3,972,626
Subcontracting cost	2,956,520
Payroll taxes and related insurance	639,623
Other	1,213,082
Indirect Cost:	
Salaries	735,091
Payroll taxes and related insurance	153,118
Equipment cost	201,784
Depreciation	57,948
Land and equipment rentals	214,438
Utilities	130,115
Other	95,452
	-----
Total cost of revenues earned	16,218,204
	-----
GROSS PROFIT	1,619,727
Administrative expenses	1,186,185
Other income	31,919
Moving expenses	53,227
	-----
Income before income taxes	412,234
Income taxes:	

Current income tax expense	(70,000)
Benefits of operating loss carryforwards	45,300
Adjustment of valuation allowance	189,300
	-----
NET INCOME	576,834
Accumulated deficit, beginning of year	(317,360)
	-----
Retained earnings, end of year	\$259,474
	=====

The accompanying notes are an integral part of these financial statements.

SOUTHPORT, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended December 31, 1996

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net income	\$ 576,834
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	130,936
Deferred income tax benefit	(189,270)
Changes in operating assets and liabilities:	
Contract receivables	(1,761,915)
Other receivables	(269,407)
Materials and supply inventory	(25,003)
Prepaid expenses	6,468
Net decrease in billings related to costs and estimated earnings on incomplete contracts	(1,996,543)
Other assets	(4,304)
Accounts payable	3,203,146
Due to related party	171,769
Accrued expenses	316,380
	-----
Net cash provided by operating activities	159,091
	-----
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchases of property and equipment	(891,600)
	-----
CASH FLOWS FROM FINANCING ACTIVITIES:	
Repayment of note payable to bank	(150,000)
Net borrowings on line of credit	875,000
	-----
Net cash provided by financing activities	725,000
	-----
Net decrease in cash	(7,509)
Cash at beginning of period	41,967
	-----
Cash at end of period	\$ 34,458
	=====
Supplemental disclosures:	
Interest paid	\$ 109,842
Income taxes paid	\$ 22,500

The accompanying notes are an integral part of these financial statements.

SOUTHPORT, INC. AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 1996

NOTE 1 - THE COMPANY

Southport, Inc. constructs living quarters placed on

offshore rigs used in the oil and gas industry.

During 1996, in conjunction with an expansion of the Company's operations resulting from significant new construction projects, the Company relocated its operations to a much larger facility, entered into a land lease for the new facility with a related corporation, and constructed a new administrative building. The Company incurred approximately \$53,000 in moving expenses related to this relocation during 1996. An additional \$40,000 of moving expenses are expected to be incurred in 1997, and the Company will also write off the remaining book value of leasehold improvements at the former facility, which approximates \$71,000.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Basis of Consolidation

The consolidated financial statements include the accounts of Southport, Inc. and its wholly-owned subsidiary, Southport International, Inc. All material intercompany transactions and balances have been eliminated in the consolidation.

### Revenue Recognition

Revenue is recognized on significant construction contracts using the percentage-of-completion method, based upon engineering estimates of the status of individual contracts. On minor construction or repair contracts, revenue is recognized using the completed contract method whereby billings and costs are accumulated during the period of construction, but profits are not recorded until completion of the contract. Provisions for estimated losses on incomplete contracts are made in the period in which such losses are determined. At December 31, 1996, the Company had made no such provisions on incomplete contracts, as all such contracts were projected to be profitable.

Assets and liabilities related to construction contracts are included in the accompanying balance sheet. The asset "Cost and estimated earnings in excess of billings on incomplete contracts" represents revenue recognized in excess of amounts billed. The liability "Billings in excess of cost and estimated earnings on incomplete contracts" represents amounts billed in excess of revenue recognized.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company's significant estimates include those regarding the valuation of contract receivables, assets and liabilities related to incomplete contracts, and self-insured workers' compensation liabilities.

### Self-Insured Workers' Compensation

The Company is self-insured for potential losses up to \$25,000 per claim related to state and federal workers' compensation. The Company expenses claims as they are paid, and records a liability for estimated costs to be incurred in the future on claims existing at the date of the financial statements. In addition, the Company has issued a letter of credit of \$60,000 to its workers' compensation administrator for its obligations under this arrangement.

### Contracts Receivables

In the opinion of management, all contract receivables are fully collectible, and no allowance for doubtful accounts has been provided for in the accompanying financial statements. Contract receivables are charged directly against earnings when they are determined to be uncollectible. Use of this method does not result in a material difference from the valuation method required by generally accepted accounting principles.

## Materials and Supply Inventory

Materials and supply inventory is valued at cost using the first-in, first-out cost method.

## Property and Equipment

Depreciation and amortization are provided on the straight-line method based on the estimated useful lives of the related assets, ranging from three to ten years.

## Profit-Sharing Plan

The Company has a non-contributory profit-sharing plan covering substantially all of its employees. Under the plan, the Company's contribution is determined annually by the Board of Directors. No contribution to the profit-sharing plan was declared for 1996.

## Income Taxes

Temporary differences between the financial statement and tax bases of assets and liabilities are insignificant. Therefore, the Company does not record deferred income taxes on temporary differences. The Company does record the deferred tax assets associated with any available carryforward tax benefits.

## NOTE 3 - CONCENTRATIONS

Certain customers are significant to the Company's operations. Four customers comprised approximately 72% of the Company's 1996 revenue and, at December 31, 1996, the Company had extended credit to a customer whose individual account represents approximately 31% of the contract receivables balance. Additionally, two incomplete contracts comprise 66% of costs and estimated earnings in excess of billing on incomplete contracts at December 31, 1996

## NOTE 4 - CONTRACT AND OTHER RECEIVABLES

Contract receivables at December 31, 1996 are categorized as follows:

Billed receivables on contracts in progress	\$3,757,995
Billed receivables on completed contracts	266,951
Unbilled receivables on completed contract	133,641
	-----
Total	\$4,158,587
	=====

Contract receivables include approximately \$470,000 of change orders expected to be collected during 1997. Other receivables consist primarily of \$261,675 of amounts receivable under retainage provisions in contracts with customers; \$117,602 of this amount is not expected to be collected until 1998.

## NOTE 5 - COSTS AND ESTIMATED EARNINGS ON INCOMPLETE CONTRACTS

Information with respect to incomplete contracts at December 31, 1996 follows:

Costs incurred on incomplete contracts	\$ 9,303,016
Estimated earnings	2,389,510
	-----
	11,692,526
Less billings to date	(10,358,954)
	-----
Total	\$ 1,333,572
	=====

The above amounts are included in the accompanying balance sheet under the following captions:

Costs and estimated earnings in excess of billings on incomplete contracts	\$ 1,598,185
Billings in excess of costs and estimated earnings on incomplete contracts	(264,613)
	-----
Total	\$ 1,333,572



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NOTE 6 - PROPERTY AND EQUIPMENT

The major classes of property and equipment at December 31, 1996 were as follows:

Building	\$ 416,623
Equipment	477,928
Furniture and fixtures	365,449
Vehicles	29,769
Leasehold improvements	498,803
	-----
	1,788,572
Less: Accumulated depreciation and amortization	(678,104)
	-----
	\$1,110,468
	=====

Subsequent to year-end, the Company ceased operations at its old yard. See Note 1 for information regarding equipment and leasehold improvements charged against 1997 operations.

NOTE 7 - INCOME TAXES

At December 31, 1996, the Company had net operating loss carryforwards of approximately \$1,000,000 that may be offset against future taxable income through 2009. The following amounts related to these carryforwards have been recorded in the accompanying balance sheet:

Deferred tax asset	\$362,332
Valuation allowance	(173,062)
	-----
Net deferred tax asset	\$189,270
	=====

The valuation allowance was reduced in 1996 by approximately \$325,000, in order for the net asset to approximate the tax effect of the carryforwards which management projects will be utilized in 1997. The effects of these carryforwards, and the tax savings generated by the Company's subsidiary, caused the total tax provision to differ from that which would result from applying statutory rates to pretax income.

NOTE 8 - LINE OF CREDIT

At December 31, 1996, the Company had a line of credit agreement with a bank for borrowings not to exceed the lesser of \$2,500,000 or 80% of eligible contract receivables. Interest is payable monthly at the prime rate plus 1%. The line of credit is secured by a first priority security interest and liens on the Company's contract receivables, by all other Company assets, and by personal guarantees of a shareholder. In addition, the agreement contains restrictive covenants, which prohibits the Company from paying dividends or purchasing treasury stock without prior bank approval. The agreement expires in November 1997.

Interest expense for the year ended December 31, 1996 was \$109,842.

NOTE 9 - OPERATING LEASES

The Company is obligated under certain long-term operating leases for land and equipment used in its operations. The monthly base rent under one of these leases increases annually, and includes an additional component for taxes, insurance and a security service.

Additionally, the Company subleases land used in its primary operations under a three year operating lease from a related corporation for \$8,300 per month; the Company guarantees payments on this lease on behalf of the related entity. This lease agreement expires in May 1999, with two three-year renewal options at adjusted rates. In addition, the agreement contains an option for the Company to purchase the land at a specified price at any time during the initial term. The Company paid a total of \$119,350 in rental payments to this related party during 1996, and at December

31, 1996, owed this related party \$178,769.

Future minimum rental payments under the noncancelable operating leases are as follows:

1997	\$124,826
1998	123,600
1999	49,460
	-----
	\$297,886
	=====

#### NOTE 10 - COMMITMENTS AND CONTINGENCIES

The Company has an agreement with its stockholders that should any stockholder desire to sell or transfer shares, he must sell the shares to the Company, which must redeem all of the withdrawing stockholder's stock. The redemption value of the stock shall be equal to book value of the shares plus stated adjustments for certain events.

In order to guarantee compliance with any warranty work or specified contract provisions, letters of credit may be given to customers. At December 31, 1996, the Company had issued letters of credit totaling \$1,148,866. A \$460,000 portion of one such letter matured in January 1997, at which time the Company's contingent obligations under the letter were reduced by that amount. The Company does not believe that any funds will be advanced on these letters of credit.

The Company is party to certain claims filed by former employees. Management believes that the outcome of these claims will not have a material effect on the Company's financial position or results of operations.

#### NOTE 11 - BACKLOG

The Company had backlog of approximately \$25,235,000 on signed contracts in existence at December 31, 1996. One of these signed contracts includes an option for additional construction in the future of \$16,915,000. Management expects the customer to exercise this option during 1997.

#### SOUTHPORT, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEET

September 30, 1997  
(Unaudited)

#### ASSETS

- -----

##### Current assets:

- -----

Cash	\$ 50,570
Contracts receivables	5,391,803
Other receivables	14,236
Materials and supply inventory	52,559
Prepaid expenses	93,944
Costs and estimated earnings in excess of billings on incomplete contracts	724,481
Deferred tax asset	139,105

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Total current assets	6,466,698
Property and equipment, net	986,277
Other assets	14,408

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Total assets	\$7,467,383
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#### LIABILITIES AND STOCKHOLDERS' EQUITY

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##### Current liabilities:

- -----

Accounts payable	\$ 2,226,641
Outstanding borrowings on line of credit	2,570,000
Accrued expenses	305,868
Workers compensation loss fund payable	25,000
Billings in excess of costs and estimated earnings on incomplete contracts	1,162,490

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Total current liabilities	6,289,999
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Stockholders' equity:

-----	
Common stock, par value \$10 per share, authorized 30,000 shares, issued and outstanding 10,350 shares	103,500
Additional paid-in capital	37,432
Retained earnings	1,036,452
	-----
Total stockholders' equity	1,177,384
	-----
Total liabilities and stockholders' equity	\$ 7,467,383
	=====

The accompanying notes are an integral part of these financial statements.

SOUTHPORT, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS

Nine Months Ended September 30, 1997  
(Unaudited)

CONTRACT REVENUES EARNED	\$14,394,894
COST OF REVENUES EARNED:	
Direct Cost:	
Materials	3,490,758
Direct labor	3,976,673
Subcontracting cost	1,848,409
Payroll taxes and related insurance	536,493
Other	864,083
Indirect Cost:	
Salaries	660,076
Payroll taxes and related insurance	145,154
Equipment cost	117,598
Depreciation	34,000
Land and equipment rentals	313,668
Utilities	117,454
Other	149,062
	-----
Total cost of revenues earned	12,253,428
	-----
GROSS PROFIT	2,141,466
Administrative expenses	1,011,075
Other expense	123,437
Moving expenses	119,708
	-----
Income before income taxes	887,246
Income taxes:	
Current income tax expense	283,395
Adjustment of valuation allowance	(173,127)
	-----
NET INCOME	776,978
Retained earnings, beginning of period	259,474
	-----
Retained earnings, end of period	\$ 1,036,452
	=====

The accompanying notes are an integral part of these financial statements.

SOUTHPORT, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF CASH FLOWS

Nine Months Ended September 30, 1997  
(Unaudited)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income	\$ 776,978
Adjustments to reconcile net income to net cash used in operating activities:	
Depreciation and amortization	146,000
Deferred income tax benefit	50,165

Changes in operating assets and liabilities:	
Contract receivables	(1,233,216)
Other receivables	277,097
Materials and supply inventory	2,215
Prepaid expenses	(40,987)
Net increase in billings related to costs and estimated earnings on incomplete contracts	1,771,581
Other assets	433
Accounts payable	(2,102,630)
Due to related party	(178,769)
Accrued expenses	(125,946)
	-----
Net cash used in operating activities	(657,079)
	-----
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchases of property and equipment	(21,809)
	-----
Net cash used in investing activities	(21,809)
	-----
CASH FLOWS FROM FINANCING ACTIVITIES:	
Net borrowings on line of credit	695,000
	-----
Net cash provided by financing activities	695,000
	-----
Net increase in cash	16,112
Cash at beginning of period	34,458
	-----
Cash at end of period	\$ 50,570
	=====
Supplemental disclosures:	
Interest paid	\$ 150,560
Income taxes paid	\$ 49,000

The accompanying notes are an integral part of these financial statements.

SOUTHPORT, INC. AND SUBSIDIARY  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Nine Months Ended September 30, 1997

NOTE 1 - THE COMPANY

Southport, Inc. constructs living quarters placed on offshore rigs used in the oil and gas industry.

During 1996, in conjunction with an expansion of the Company's operations resulting from significant new construction projects, the Company relocated its operations to a much larger facility, entered into a land lease for the new facility with a related corporation, and constructed a new administrative building. The Company incurred approximately \$53,000 in moving expenses related to this relocation during 1996. An additional \$49,000 of moving expenses was recorded during the nine months ended September 30, 1997, and the Company wrote off the remaining book value of leasehold improvements at the former facility, which approximated \$71,000.

The information presented as of September 30, 1997 and for the nine-month period ended September 30, 1997, is unaudited. In the opinion of the Company's management, the accompanying unaudited financial statements contain all adjustments (consisting of normal recurring adjustments) which the Company considers necessary for the fair presentation of the Company's financial position as of September 30, 1997 and the results of its operations and its cash flows for the nine-month period ended September 30, 1997. The results of operations for the nine months ended September 30, 1997 are not necessarily indicative of the results that may be expected for the year ending December 31, 1997.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Consolidation

The consolidated financial statements include the accounts of Southport, Inc. and its wholly-owned subsidiary, Southport International, Inc. All material intercompany transactions and balances have been eliminated in the consolidation.

#### Revenue Recognition

Revenue is recognized on significant construction contracts using the percentage-of-completion method, based upon engineering estimates of the status of individual contracts. On minor construction or repair contracts, revenue is recognized using the completed contract method whereby billings and costs are accumulated during the period of construction, but profits are not recorded until completion of the contract. Provisions for estimated losses on incomplete contracts are made in the period in which such losses are determined. At September 30, 1997, the Company had made no such provisions on incomplete contracts, as all such contracts were projected to be profitable.

Assets and liabilities related to construction contracts are included in the accompanying balance sheet. The asset "Cost and estimated earnings in excess of billings on incomplete contracts" represents revenue recognized in excess of amounts billed. The liability "Billings in excess of cost and estimated earnings on incomplete contracts" represents amounts billed in excess of revenue recognized.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company's significant estimates include those regarding the valuation of contract receivables, assets and liabilities related to incomplete contracts, and self-insured workers' compensation liabilities.

#### Self-Insured Workers' Compensation

The Company is self-insured for potential losses up to \$25,000 per claim related to state and federal workers' compensation. The Company expenses claims as they are paid, and records a liability for estimated costs to be incurred in the future on claims existing at the date of the financial statements. In addition, the Company has issued a letter of credit of \$60,000 to its workers' compensation administrator for its obligations under this arrangement.

#### Contracts Receivables

In the opinion of management, all contract receivables are fully collectible, and no allowance for doubtful accounts has been provided for in the accompanying financial statements. Contract receivables are charged directly against earnings when they are determined to be uncollectible. Use of this method does not result in a material difference from the valuation method required by generally accepted accounting principles.

#### Materials and Supply Inventory

Materials and supply inventory is valued at cost using the first-in, first-out cost method.

#### Property and Equipment

Depreciation and amortization are provided on the straight-line method based on the estimated useful lives of the related assets, ranging from three to ten years.

#### Profit-Sharing Plan

The Company has a non-contributory profit-sharing plan covering substantially all of its employees. Under the plan, the Company's contribution is determined annually by the Board of Directors. No contribution to the profit-sharing plan was declared for the first nine months ended September 30, 1997.

## Income Taxes

Temporary differences between the financial statement and tax bases of assets and liabilities are insignificant. Therefore, the Company does not record deferred income taxes on temporary differences. The Company does record the deferred tax assets associated with any available carryforward tax benefits.

## NOTE 3 - CONCENTRATIONS

Certain customers are significant to the Company's operations. Four customers comprised approximately 87% of the Company's revenue for the first nine months of 1997 and, at September 30, 1997, the Company had extended credit to a customer whose individual account represents approximately 47% of the contract receivables balance. Additionally, one incomplete contract comprises 45% of costs and estimated earnings in excess of billings on incomplete contracts and two incomplete contracts comprise 86% of billings in excess of cost and estimated earnings.

## NOTE 4 - CONTRACT AND OTHER RECEIVABLES

Contract receivables at September 30, 1997 are categorized as follows:

Billed receivables on contracts in progress	\$3,780,272
Billed receivables on completed contracts	1,611,531
	-----
Total	\$5,391,803
	=====

Contract receivables include approximately \$326,422 of change orders and include \$774,602 of amounts receivable under retainage provisions in contracts with customers.

## NOTE 5 - COSTS AND ESTIMATED EARNINGS ON INCOMPLETE CONTRACTS

Information with respect to incomplete contracts at September 30, 1997 follows:

Costs incurred on incomplete contracts	\$23,335,503
Estimated earnings	4,389,590
	-----
	27,725,093
Less billings to date	(28,163,102)
	-----
Total	\$ (438,009)
	=====

The above amounts are included in the accompanying balance sheet under the following captions:

Costs and estimated earnings in excess of billings on incomplete contracts	\$ 724,481
Billings in excess of costs and estimated earnings on incomplete contracts	(1,162,490)
	-----
Total	\$ (438,009)
	=====

## NOTE 6 - PROPERTY AND EQUIPMENT

The major classes of property and equipment at September 30, 1997 were as follows:

Building	\$ 416,623
Equipment	417,564
Furniture and fixtures	299,701
Vehicles	5,408
Leasehold improvements	382,332
	-----
	1,521,628
Less: Accumulated depreciation and amortization	(535,351)
	-----
	\$ 986,277

=====

#### NOTE 7 - INCOME TAXES

At September 30, 1997, the Company had net operating loss carryforwards of approximately \$400,000 that may be offset against future taxable income through 2009. The following amounts related to these carryforwards have been recorded in the accompanying balance sheet:

Net deferred tax asset	\$139,105
	=====

The entire valuation allowance was recorded as a deferred tax asset in 1997, in order for the net asset to approximate the tax effect of the carryforwards which were utilized in 1997. The effects of these carryforwards, and the tax savings generated by the Company's subsidiary, caused the total tax provision to differ from that which would result from applying statutory rates to pretax income.

#### NOTE 8 - LINE OF CREDIT

At September 30, 1997, the Company had a line of credit agreement with a bank for borrowings not to exceed the lesser of \$3,500,000 or 80% of eligible contract receivables. Interest is payable monthly at the Whitney National Bank prime rate plus 1%. The line of credit is secured by a first priority security interest and liens on the Company's contract receivables, by all other Company assets, and by personal guarantees of a shareholder. In addition, the agreement contains restrictive covenants, which prohibits the Company from paying dividends or purchasing treasury stock without prior bank approval. The agreement expires in March 1998.

Interest expense for the nine months ended September 30, 1997 was \$149,245.

#### NOTE 9 - OPERATING LEASES

The Company is obligated under certain long-term operating leases for land and equipment used in its operations. The monthly base rent under one of these leases increases annually, and includes an additional component for taxes, insurance and a security service.

Additionally, the Company subleases land used in its primary operations under a three year operating lease from a related corporation for \$8,300 per month through April 1997; then increased to \$25,000 per month for the remainder of the lease period. The Company guarantees payments on this lease on behalf of the related entity. This lease agreement expires in May 1999, with two three-year renewal options at adjusted rates. In addition, the agreement contains an option for the Company to purchase the land at a specified price at any time during the initial term. The Company paid a total of \$158,200 in rental payments to this related party during the nine months ended September 30, 1997.

Future minimum rental payments under the noncancelable operating leases are as follows:

Remainder of 1997	\$ 52,334
1998	209,334
1999	63,239
2000	10,500
	-----
	\$ 335,407

#### NOTE 10 - COMMITMENTS AND CONTINGENCIES

The Company has an agreement with its stockholders that should any stockholder desire to sell or transfer shares, he must sell the shares to the Company, which must redeem all of the withdrawing stockholder's stock. The redemption value of the stock shall be equal to book value of the shares plus stated adjustments for certain events.

In order to guarantee compliance with any warranty work or specified contract provisions, letters of credit may be given to customers. At September 30, 1997, the Company had issued letters of credit totaling \$1,170,142. A \$517,382 portion of two such letters matured in December 1997, at which time the Company's contingent obligations under the letter were reduced by that amount. The Company does not

believe that any funds will be advanced on these letters of credit.

The Company is party to certain claims filed by former employees. Management believes that the outcome of these claims will not have a material effect on the Company's financial position or results of operations.

#### NOTE 11 - BACKLOG

The Company had backlog of approximately \$23,060,682 on signed contracts in existence at September 30, 1997.

### GULF ISLAND FABRICATION, INC. Unaudited Pro Forma Condensed Combined Financial Statements

#### INTRODUCTION

The following unaudited pro forma condensed combined financial statements give effect to the January 1, 1998 acquisition (the "Acquisition") of all the shares of Southport, Inc. and its wholly owned subsidiary Southport, International, Inc., (collectively "Southport"), pursuant to a Stock Purchase Agreement between Gulf Island Fabrication, Inc. ("the Company") and the shareholders of Southport.

The unaudited pro forma condensed combined financial statements should be read in conjunction with the historical financial statements of Gulf Island Fabrication, Inc. and Southport's notes thereto. This pro forma information is presented for illustrative purposes only and is not necessarily indicative of the results which actually would have been obtained if the Acquisition had been effected on the pro forma dates, nor is it necessarily indicative of future results.

The unaudited pro forma condensed combined financial statements are based on the purchase method of accounting for the Acquisition. The Unaudited Pro Forma Condensed Combined Balance Sheet as of September 30, 1997 assumes that the Acquisition was effected on September 30, 1997. The Unaudited Pro Forma Condensed Combined Statement of Income for the nine months ended September 30, 1997 assumes that the Acquisition was effected on January 1, 1997. The Unaudited Pro Forma Condensed Combined Statement of Income for the year ended December 31, 1996 assumes that the Acquisition was effected on January 1, 1996.

### GULF ISLAND FABRICATION, INC. PRO FORMA CONDENSED COMBINED BALANCE SHEET (UNAUDITED) September 30, 1997 (in thousands)

<TABLE>  
<CAPTION>

	Gulf Island Fabrication, Inc.	Southport, Inc.	Pro Forma Adjustments	Pro Forma Combined
	-----	-----	-----	-----
			(Note 1)	
ASSETS				
-----				
<S>	<C>	<C>	<C>	<C>
Current assets:				
Cash	\$ 4,774	\$ 51	\$ (2,570) (a)	\$ 825
			4,570 (b)	
			(6,000) (c)	
Receivables	24,986	5,406		30,392
Costs and estimated earnings in excess of billings on uncompleted contracts	3,333	724		4,057
Other current assets	1,800	286		2,086
	-----	-----	-----	-----
Total current assets	34,893	6,467	(4,000)	37,360
Property, plant and equipment, net	31,533	986	656 (c)	33,175
Other assets	428	14	4,413 (c)	4,855
	-----	-----	-----	-----
	\$ 66,854	\$ 7,467	\$ 1,069	\$ 75,390
	=====	=====	=====	=====



LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:				
Accounts payable	\$ 5,499	\$ 2,227	\$ -	\$ 7,726
Notes payable	-	2,570	(2,570) (a)	4,570
			4,570 (b)	
Billings in excess of costs and estimated earnings on uncompleted contracts	5,635	1,162		6,797
Accrued employee costs	3,072	267		3,339
Accrued expenses	2,359	64		2,423
Income taxes payable	1,441			1,441
	-----	-----	-----	-----
Total current liabilities	18,006	6,290	2,000	26,296
Deferred income taxes	1,218	-	246 (c)	1,464
	-----	-----	-----	-----
Total liabilities	19,224	6,290	2,246	27,760
Shareholders' equity	47,630	1,177	(1,177) (c)	47,630
	-----	-----	-----	-----
	\$ 66,854	\$ 7,467	\$ 1,069	\$ 75,390
	=====	=====	=====	=====

See Accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Statements.  
</TABLE>

GULF ISLAND FABRICATION, INC.  
PRO FORMA CONDENSED COMBINED STATEMENT OF INCOME (UNAUDITED)  
For the Nine Months Ended September 30, 1997  
(in thousands, except share and per share data)

<TABLE>  
<CAPTION>

	Gulf Island Fabrication, Inc.	Southport, Inc.	Pro Forma Adjustments	Pro Forma Combined
	-----	-----	-----	-----
			(Note 1)	
<S>	<C>	<C>	<C>	<C>
Revenue	\$ 101,556	\$ 14,395	\$ -	\$ 115,951
Cost of revenue	83,282	12,253	33 (h)	95,568
	-----	-----	-----	-----
Gross profit	18,274	2,142	(33)	20,383
General and administrative expenses	3,262	1,131	221 (g) (211) (i)	4,403
	-----	-----	-----	-----
Operating income	15,012	1,011	(43)	15,980
Interest expense (income), net	212	124	(164) (d) 291 (e) 150 (f)	613
	-----	-----	-----	-----
Income before income taxes	14,800	887	(320)	15,367
Provision for income taxes	4,210	110	(120) (j)	4,200
Cumulative deferred tax provision	1,144		-	1,144
	-----	-----	-----	-----
Net income	\$ 9,446	\$ 777	\$ (200)	\$ 10,023
	=====	=====	=====	=====
Pro forma data				
Income before income taxes	\$ 14,800			\$ 15,367
Provision for income taxes	4,210			4,200

Pro forma provision for income taxes related to operations as an S Corporation	1,379	1,379
	-----	-----
Pro forma net income	\$ 9,211	\$ 9,788
	=====	=====
Pro forma per share data		
Pro forma net income per share	\$ 0.89	\$ 0.94
	=====	=====
Pro forma weighted average common shares	10,370,000	10,370,000
	=====	=====

See Accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Statements.

</TABLE>

# GULF ISLAND FABRICATION, INC.

## NOTES TO PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS September 30, 1997 (UNAUDITED)

### NOTE 1: ACQUISITION OF SOUTHPORT, INC.

Effective January 1, 1998, the Company acquired all of the outstanding shares of Southport, Inc. and its wholly owned subsidiary Southport International, Inc., collectively Southport. The purchase price was \$ 6.0 million cash, plus contingency payments of up to an additional \$5.0 million based on Southport's net income over a four year period ending December 31, 2001. In addition to the purchase price the Company paid approximately \$101,000 of direct expenses, which cumulatively exceeds the book value of assets acquired and liabilities assumed by \$4.413 million. The purchase price was allocated to acquired assets and liabilities based on estimated fair values.

Pro forma adjustments to record the Southport Acquisition under the purchase method of accounting reflect:

- (a) To record the payment to retire the outstanding debt on Southport's line of credit.
- (b) To record the borrowing under the Company's line of credit to acquire the shares of Southport, Inc.
- (c) To allocate the purchase price based on the estimated fair values of the assets acquired and liabilities assumed, eliminate shareholders' equity of Southport, record the excess of acquisition cost over the fair value of net assets acquired (goodwill), record the related deferred tax effect of the acquisition, and record the payment of cash to acquire the shares of Southport.
- (d) To record the adjustment to interest expense to reflect the retirement of Southport's outstanding debt as of the beginning of the period.
- (e) To record the adjustment to interest expense to reflect the borrowing on the Company's line of credit as of the beginning of the period.
- (f) To record the adjustment to interest income for cash usage on the acquisition as of the beginning of the period.
- (g) To record the amortization of cost in excess of fair value of net assets acquired of \$4.413 million in the transaction (amortized over 15 years) as of the beginning of the period.
- (h) To record the adjustment for additional depreciation expense on the new basis of property and equipment acquired in the acquisition of Southport.
- (i) To record the elimination of salary expense and associated payroll burden on the employees who retired as of

the effective date of this transaction as of the beginning of the period.

- (j) To record the income tax provision related to the pro forma adjustments using the Company's effective tax rate.

GULF ISLAND FABRICATION, INC.  
PRO FORMA CONDENSED COMBINED STATEMENT OF INCOME (UNAUDITED)  
Year Ended December 31, 1996  
(in thousands, except share and per share data)

<TABLE>  
<CAPTION>

	Gulf Island Fabrication, Inc.	Dolphin Services, Inc.	Pro Forma Adjustments	Southport, Inc.	Pro Forma Adjustments	Pro Forma Combined
			(Note 5)		(Note 7)	
<S>	<C>	<C>	<C>	<C>	<C>	<C>
Revenue	\$ 79,004	\$ 26,802	\$ (2,799) (d)	\$ 17,838	\$ -	\$ 120,845
Cost of revenue	68,673	22,950	(2,770) (b,d)	16,218	44 (e)	105,115
Gross profit	10,331	3,852	(29)	1,620	(44)	15,730
General and administrative expense	2,661	1,642		1,207	294 (d)	5,524
		-		-	(280) (f)	
Operating income	7,670	2,210	(29)	413	(58)	10,206
Interest expense (income), net	384	4	511 (a)	-	(218) (a) 388 (b) 200 (c)	1,269
Income before income taxes	7,286	2,206	(540)	413	(428)	8,937
Provision for income taxes (benefit)	-	822	(203) (c)	(164)	(161) (g)	294
Net income	\$ 7,286	\$ 1,384	\$ (337)	\$ 577	\$ (267)	\$ 8,643
Pro forma data:						
Income before income taxes (Note 3)	\$ 7,286					\$ 8,937
Provision for income taxes	-					294
Pro forma provision for income taxes related to operations as an S Corporation	2,934					2,934
Pro forma net income	\$ 4,352					\$ 5,709
Pro forma per share data: (Note 6)						
Pro forma net income per share	\$ 0.55					\$ 0.73
Pro forma weighted average common shares	7,854,000					7,854,000

</TABLE>

GULF ISLAND FABRICATION, INC.

NOTES TO PRO FORMA UNAUDITED CONDENSED COMBINED STATEMENT OF  
INCOME  
December 31, 1996

NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING PRINCIPLES

On January 2, 1997, the Company acquired all outstanding shares of Dolphin Services, Inc., Dolphin Steel Sales, Inc. and Dolphin Sales and Rentals Inc. for \$5.9

million (the "Dolphin Acquisition"). The acquired corporations perform fabrication, sandblasting, painting and construction for offshore oil and gas platforms in inland and offshore regions of the coast of the Gulf of Mexico. On April 30, 1997, Dolphin Steel Sales, Inc. and Dolphin Sales and Rentals, Inc. merged into Dolphin Services, Inc. The three corporations are referred to hereinafter collectively as "Dolphin Services."

The Dolphin Acquisition was financed by borrowings under the Company's line of credit. The Company acquired assets with a fair value of \$9.6 million and assumed liabilities of \$3.8 million. The acquisition was accounted for under the purchase method of accounting. Accordingly, the operations of Dolphin Services are included in the company's operations from January 2, 1997.

On February 13, 1997, the Board of Directors approved the filing of an initial registration statement on Form S-1 with the Securities and Exchange Commission to register and sell 4.6 million shares of common stock. Shortly before closing of the offering on April 9, 1997, the Company's current shareholders elected to terminate its status as an S Corporation, and the Company has become subject to federal and state income taxes. (See Note 2.)

On April 3, 1997, the Securities and Exchange Commission declared the Company's Registration Statement on Form S-1 (Registration No. 333-21863) effective. On April 9, 1997, the Company sold 2.3 million common shares pursuant to the registration statement, increasing the total shares outstanding to 5.8 million (the "Initial Public Offering"). The Company received net proceeds from the sale of \$31.3 million.

#### NOTE 2: TERMINATION OF S CORPORATION STATUS

On April 4, 1997, the Company's shareholders elected to terminate the Company's status as an S Corporation, and the Company became subject to federal and state income taxes. In conjunction with the termination of S Corporation status, the Company paid a distribution of \$14 million to its current shareholders representing substantially all of the Company's remaining undistributed S Corporation earnings through April 4, 1997. The S Corporation earnings for the period April 1, 1997 to April 4, 1997 were an immaterial part of the total distribution.

The balance sheet of the Company as of December 31, 1996 reflects a deferred income tax liability of \$1.2 million, which includes \$1.1 million of deferred income tax liability resulting from the termination of the S Corporation status. The amount of the Company's retained earnings represents primarily the C Corporation earnings prior to the Company's election of S Corporation status in 1989 and earnings after April 4, 1997.

The pro forma income statement presentation reflects an additional provision for income taxes as if the Company had been subject to federal and state income taxes since January 1, 1996 using an assumed effective tax rate of approximately 38%.

#### NOTE 3: PRO FORMA PER SHARE DATA

Pro forma per share data for year ended December 31, 1996 consists of the Company's historical income, adjusted to reflect income taxes as if the Company had operated as a C Corporation for the year ended December 31, 1996. This calculation excludes the charge of \$1,144,000 related to cumulative deferred income taxes resulting from conversion to a C Corporation on April 4, 1997. The weighted average share calculations include the assumed issuance of additional shares sufficient to pay the distributions made to shareholders in connection with the Company's Initial Public Offering in 1997, to the extent such distributions exceeded net income for the year ended December 31, 1996.

#### NOTE 4: STOCK SPLIT

On October 6, 1997, the Company's Board of Directors

authorized a two-for-one stock split effected in the form of a stock dividend that became effective on October 28, 1997 to shareholders of record on October 21, 1997. All share and per share data included in the financial statements have been restated to reflect the stock split increasing the total shares outstanding to 11.6 million.

#### NOTE 5: ACQUISITION OF DOLPHIN

Pro forma adjustments to record the Dolphin Acquisition under the purchase method of accounting reflect:

- (a) To record the adjustment to interest charges on additional borrowings of \$5,886,083 at an estimated average interest rate of 8.69%.
- (b) To record the adjustment for additional depreciation of property, plant and equipment using the straight-line method over estimated useful lives of 3 to 5 years for machinery and equipment and 30 years for buildings.
- (c) To record the tax benefit related to interest and additional depreciation charges.
- (d) To record elimination of intercompany sales between the Company and Dolphin Services.

#### NOTE 6: NET INCOME PER SHARE

Pro forma net income per share is calculated by dividing the pro forma net income (\$5,709,000) by the weighted average shares outstanding (7,000,000), which gives retroactive effect to the stock splits authorized on February 14, 1997 and October 6, 1997, and increased to reflect sufficient additional shares to pay the distributions to shareholders in excess of 1996 historical net income (854,000 shares). All such additional shares are based on an assumed offering price of \$7.50 per share, net of offering expenses. The pro forma net income per share does not give effect to distributions that may be paid from earnings generated subsequent to December 31, 1996.

#### NOTE 7: ACQUISITION OF SOUTHPORT, INC.

Effective January 1, 1998, the Company acquired all of the outstanding shares of Southport, Inc. and its wholly owned subsidiary Southport International, Inc., collectively Southport ("the Southport Acquisition"). The purchase price was \$ 6.0 million cash, plus contingency payments of up to an additional \$5.0 million based on Southport's net income over a four year period ending December 31, 2001. In addition to the purchase price the Company paid approximately \$101,000 of direct expenses, which cumulatively exceeds the book value of assets acquired and liabilities assumed by \$4.413 million. The purchase price was allocated to acquired assets and liabilities based on estimated fair values.

Pro forma adjustments to record the Southport Acquisition under the purchase method of accounting reflect:

- (a) To record the adjustment to interest expense to reflect the retirement of Southport's outstanding debt as of the beginning of the year.
- (b) To record the adjustment to interest expense to reflect the borrowing on the Company's line of credit as of the beginning of the year.
- (c) To record the adjustment to interest income for cash usage on the acquisition as of the beginning of the year.
- (d) To record the amortization of cost in excess of fair value of net assets acquired of \$4.413 million in the transaction (amortized over 15 years) as of the beginning of the year.

- (e) To record the adjustment for additional depreciation expense on the new basis of property and equipment acquired in the acquisition of Southport.
- (f) To record the elimination of salary expense and associated payroll burden on the employees who retired as of the effective date of this transaction as of the beginning of the year.
- (g) To record the income tax provision related to the pro forma adjustments using the Company's effective tax rate.